

# **CITY OF TOPEKA**

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CITY CLERK  
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## **JEDO Board Meeting Agenda**

**September 12, 2011  
6:00 p.m.  
Council Chambers  
214 SE 8<sup>th</sup> Street, 2<sup>nd</sup> Floor**

### **Agenda:**

- 1. APPROVAL of July 11, 2011 JEDO Board Meeting Minutes**
- 2. APPROVAL of an Amendment to the Pledge of Revenues Agreement Sales Tax Revenue Bonds, Series 2006 (Topeka Boulevard Bridge) City of Topeka Contract No. 41477 and Shawnee County Contract No. C318-2011.**
- 3. DISCUSSION of Interlocal Agreement Shawnee County Contract No. C334-2004 and City of Topeka Contract No. 34790 (*Section 9*) and JEDO Contract No. C-1-2010 (*Section 18*) addressing the use of 10% of Go Topeka funding for economic development for socially and economically disadvantaged individuals and businesses; and changes to the advisory board.**
- 4. ADJOURNMENT**

**Joint Economic Development Organization Board Minutes  
July 11, 2011**

City of Topeka Council Chambers, 214 SE 7<sup>th</sup> Street, Topeka, Kansas, Monday, July 11, 2011.

The Joint Economic Development Organization (JEDO) Board members met at 5:00 p.m. with the following Board members present: City of Topeka Councilmembers John Alcala, Denise Everhart, Andrew Gray; City of Topeka Mayor William W. Bunten; and Shawnee County Commissioners Vic Miller, Shelly Buhler and Ted Ensley -7.

Also present were nonvoting JEDO Board members: Councilmembers Bob Archer (Chairman), Karen Hiller, Larry Wolgast and Chad Manspeaker.

Absent: Councilmembers Ortiz and Harmon.

Chairman Bob Archer called the meeting to order.

**APPROVAL of the Minutes of the JEDO Board meeting of May 12, 2011 was presented.**

Councilmember Alcala moved to approve the Minutes of the May 12, 2011 JEDO Board meeting. The motion was seconded by Councilmember Everhart.

Joseph Ledbetter expressed concern with studies and claims made by GO Topeka representatives throughout pages 1 through 8 in the Minutes. He requested a list of the independent sources that provided the figures and claims being substantiated be provided to him before the next JEDO Board meeting.

The motion to approve the Minutes of the May 12, 2011 JEDO Board meeting carried unanimously. (7-0-0)

**CONSIDERATION of the MARS Chocolate North America, L.L.C., Incentive Agreement was presented. (Project Pepper)**

Steve Jenkins, GO Topeka Economic Development Senior Vice President provided an overview of what the facility will mean to the company and the community. He reported the Mars Chocolate North America facility will be the first facility built in 30 years by the Company, and it will play a significant role in their overall global strategy. He stated initially there were 82 sites considered in 13 states and he is happy to announce the Company chose to build their new facility in the Kanza Fire Commerce Park in Topeka, Kansas. He referenced "The Five Principles" of the Mars Company including Quality, Responsibility, Mutuality, Efficiency and Freedom. He noted the Company lives, speaks and applies the principles to every aspect of the business. He stated the Company appreciated the neutrality displayed throughout the Topeka-Shawnee County community and believes we will make a good partner as they move forward with their new facility. He briefly discussed the following:

Project Impact

- Employment: 425 jobs (up to 100 in Phase 1)
- Facility size: initially 350,000 square feet
- The average wage: \$43,000 annually plus benefits

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- Employee approach is applied through the five main company principles and they invest personally in employees growth and development
- Direct and Indirect jobs: 974
- Direct and Indirect payroll: \$584.4 million (67:1 Return On Investment)
- Taxable Sales and Purchases: \$269.7 million (31:1 Return On Investment)
- NET Revenues to City and County: \$31.2 million (3.6:1 Return On Investment)

Proposed Incentives

- Land: 150 acres in Kansas Fire Commerce Park \$1,520,775
- Possible 40 acres for wind farm \$ 400,000
- Performance-Based Job Creation Cash Incentive  
(6,000 x 425 jobs) \$2,550,000
- Building Permit Waiver Fee \$ 200,000
- Utility Connection Fee Waiver \$ 30,000
- Railroad with Switch  
(Cost absorbed by BNSF/State of Kansas) \$1,300,000
- Innovation Parkway  
(Cost paid by KDOT except \$100,000) \$ 100,000
- Renewable Energy Facilities  
(Paid by GO Topeka and State of Kansas) \$1,100,000
- Workforce Development \$1,700,000  
(Hybrid Technologist Support Training provided by Washburn Tech)
- Water/Sewer Service Lines to Facility \$ 217,000  
(Department of Public Works will reimburse a portion of the cost for installation of oversize pipe)

TOTAL PROJECT INVESTMENT \$9,117,775

Councilmember Ortiz entered the room at 5:17 p.m.

Steve Jenkins recognized the 82 community partners that made the project possible and commended them for their ability to work together and bring such an important economic development project to the area. He stated a solution was always found when an obstacle appeared. He reported the agreement has provisions outlined in regards to the use of local contractors whenever possible and noted general contractor(s) would hire qualified subcontractor(s) that offer competitive prices. He stated the Mars Company understands the importance of local resourcing as outlined in the agreement; the majority of the new jobs would be offered to local people in the community with the exception of up to five managers that would be relocated from another facility.

Chairman Archer commended GO Topeka for the team effort. He asked Mr. Jenkins to explain the claw back provision in regards to the economic development process.

Steve Jenkins stated the provision states if the company opts not to build the plant after they have executed the agreement, or if they do not occupy the facility after it is built, then the claw back provision would be used as a recovery mechanism to get the money or the land back if this project does not work.

Jeff Wietharn, Coffman, DeFries & Nothern, GO Topeka Legal Counsel clarified a portion of the funds for position incentives would be required to be refunded; the land would be returned to the seller, as well as, any funding incentives associated with the land would have to be refunded, or they could buy the land back. He also stated the claw back provision is over a ten year period and any refunds would be proportionate to the benefits received.

Chairman Archer asked if the investment in the training at Washburn University Technical School would be offered to other employer prospects or just this employer.

Steve Jenkins reported the \$1.7 million invested in Washburn University Technical School for training is dedicated for this employer to create a work force for the Mars Company; however, the hope is it will create a foundational training program for other existing area facilities.

Councilmember Gray commended GO Topeka for the new development. He asked what the bidding process would be for local labor; and would they be provided the opportunity to work on the facility from start to finish. He also asked how many local contractors were used to build the New Jersey Mars facility. He stated it was his understanding the Mars Company is vested in revitalizing the downtown area and if the revitalization projected is voted down would the Mars Company withdraw from the agreement. He stated when public money is being utilized he prefers the use of local laborers first; however, he is concerned this may not happen because the Mars Company have no one to answer to.

Steve Jenkins stated the bidding process would take place between GO Topeka and the Mars Company. He reported the Company would negotiate with a qualified general contractor who would decide what subcontractors would be needed to support the project and then they would begin to talk with local contractors who could meet their needs. He stated the Company and GO Topeka are committed to using local contractors. He noted the New Jersey facility is 50 years old and it would be difficult to find out if local contractors were used to build the facility. He stated he does not believe this is a factor as the Mars Company is a strong company with more fiber to their existence than most companies. He reported this would be the biggest project the community would see in the next 3 to 4 years and representatives from the Company would attend the Shawnee County 4-H Fair to introduce themselves to the community. He stated he believes the Mars Company would be a charitable company and it is the best company he has worked with in years. He noted because it is a private company they will be a much better competitor with performance measures they have to meet and people to answer to.

Councilmember Wolgast asked how they would monitor the employment for incentive purposes and what are the track records of similar organizations.

Steve Jenkins reported there is a third party auditor that reports to GO Topeka on the employment incentives. He stated they have not had more than 2% to 3% of area companies that do comply with incentive requirements.

Councilmember Everhart stated she appreciates what the Mars Company believes in and noted they are considered a Gold Standard Company. She asked Mr. Jenkins what his opinion was in regards to what has happened in the past with companies that are labeled as "Gold Standard."

Steve Jenkins reported 52% of the contractors used for the Bimbo Bakery Company were local contractors, and 54% of the contractors used to build the Home Depot facility were local. He stated "Gold Standard" relates to the use of water, wastewater and electrical power and how these things are used in the facility. He noted the

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oversized waterline would be used for the fire flow and process water, with very little waste from the facility, He stated the oversized waterline would be paid through incentives and administered through an agreement with the City of Topeka.

Councilmember Manspeaker asked if there is not a wind farm created would they still spend the \$400,000 to create a solar farm; what is the minimum job creation requirement; why are they not paying for water and sewer hook ups; and why are they not paying for the rail line to be used by Burlington Northern Santa Fe Railroad. He recognized local union workers present at the meeting. He stated he believes local contractors should do the work and as they move forward with the project; and the City and County need to make sure every dollar is leveraged and area folks are working the jobs and taking pride in the community. He asked how fire service would be provided to the facility.

Steve Jenkins stated they would not spend \$400,000 if it is not necessary and there is no wind farm, the minimum job creation requirement is 180; the creation of a rail yard is part of the facility which is why Burlington Northern Santa Fe Railroad is paying for the rail switch. He stated GO Topeka and the Mars company are just as concerned as anyone else and will talk with local companies regarding the use of local workers. He referenced paragraph 6 of the agreement and stated the Mars Company would reimburse 10% of construction cost for the of fire facility.

Councilmember Alcalá expressed concern with potential fire hazards of the facility and emergency response time and noted most large facilities are equipped with equipment to keep fire from spreading but not putting it out. He encouraged the Mars Company to try and make sure local contractors are taken care of during the construction phase, as well as, provide training in-house to make sure it is an on-going process.

Steve Jenkins stated they are working on a training process to ensure success. He asked the Board to keep in mind the Company would always be replacing employees as years go by and they would make sure a foundational program is place to move the Company forward and develop a specialty workforce.

Councilmember Hiller questioned if the Mars Company has agreed to annexation.

Steve Jenkins stated the annexation process is underway. He reported all of the companies they have worked with so far have expressed the desire to be located inside the city's corporate boundaries; however, the final decision will be determined by the Shawnee County Commission.

Commissioner Miller noted annexation requires approval by both the City and County.

Commissioner Ensley noted all tax abatements come before the Shawnee County Commission annually, and they could review the Mars Company commitment and make sure they are doing what they said they would do before the tax abatement is authorized, enforcing accountability by the Company. He requested the following statement be placed on record, "while he is voting in favor of these JEDO incentives, in no way does this bind his vote on any zoning issue that may come before him at a later date. He will hear any other zoning request in a quasi judicial capacity and will consider the evidence placed before him at the hearing, independent of his decision to vote in favor of these incentives." He stated this development is a great opportunity for the community.

Commissioner Miller clarified that tax abatement is primarily an administrative matter unless it is tied to a claw back provision included in the incentives, in which case it becomes more subsidized. He stated this has

occurred in the past, and if it would come before the Shawnee County Commission, any incentives given would be tied to a claw back provision, contingent upon the commitment to employment.

Chairman Archer opened the floor for public comment.

Joseph Ledbetter requested an amendment to the incentive agreement on page 3, paragraph 1, Section C. The amendment would include a reporting requirement of the average number of full-time employment positions maintained in the previous calendar year to be provided to GO Topeka, JEDO, City of Topeka Clerk and the Shawnee County Clerk. He asked who the third party auditor is that monitors the employment incentives. He stated he is not thrilled with island annexation, and noted the cost of keeping emergency facilities staffed far out weighs the expense of building the facilities.

Steve Jenkins stated the third party financial auditor is Myers McCain.

Neil Fisher, Vice President and co-owner of KBS Constructors stated he has been a general contractor for 22 years and understands the importance of local preference of labor and stated the Mars Company should be encouraged to use local contractors. He reported there has been a big shift in last 20 years in regards to integrated delivery systems for the private and public sectors. He stated in his opinion the planning and design for this facility has been taking place for years and he believes the Mars Company already have a contractor on this project. He also stated he supports using as much local labor as possible; however, he would not insist on it because there may be special skills requirements which could require outside expertise.

Commissioner Miller reported Mr. Fisher has been the third local contractor today that has verbally endorsed the current language of the agreement and not making it a requirement to use local contractors.

Councilmember Manspeaker asked Mr. Fisher if he as workers working on the new most specialized “National Bio and Agro-Defense Facility (NBAF) in the state.

Mr. Fisher reported he has spoke with the company and they may in the future; however, there will be a lot of out of state specialized workers on the job site as well.

Amber Gentry-Bullock, Networks Plus reported after meeting Mars Company representatives she is confident this is very important from a young professionals stand point. She stated the Mars Company represents innovation, growth, and change and encouraged the Board to fully understand that this project is bigger than anyone could imagine. She also stated the project goes beyond just an incentive, it is stability for the community.

Andy Sanchez, Kansas AFLCIO Executive Secretary Treasurer commended those involved in the Mars Company Development. He encouraged the Board to make sure local trade workers are utilized because local jobs should be preserved for local workers. He understands approximately 42% of the work will be performed by outside workers; however, it is important to re-circulate money back into the local economy. He noted construction can be a powerful tool to generate the local economy. He stated if local contractors are provided the opportunity to compete, they will make the community proud.

Councilmember Manspeaker stated local workers would make a real investment in the community and he believes the Mars Company needs to make the same kind of commitment to the community and the people.

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Kirk Miller, Plumbing, Heating and Cooling Local Union No. 441 stated the development would provide several life time careers of man hours building and maintaining the facility. He stated if the money cycles back through the community one time it would be worth it. He encouraged the use of local workers and stated they know how to perform all jobs if given the chance because they have a vested interest in the community.

Councilmember Gray stated the incentive agreement is in essence just a matter of trust. He also stated it would be a wonderful testimony of trust if the Mars Company listened to the local people.

Steve Briman, GO Topeka Volunteer Chair commended GO Topeka for landing a major company in very tough economic times. He stated they should work to make this plant a showcase facility with more production lines, more capital investment and more employees. He asked them to make a strong connection with the community and urged the Board to approve the agreement as proposed. He noted the benefits would far extend beyond the investment of the incentive agreement.

Brian Threadgold, Northeast Kansas Building and Construction Trades and Business Manager and Financial Secretary of the IBEW Local Union No. 226 requested an agreement be reached with the Mars Company to make certain local labors are used because they can and will perform. He questioned the training of hybrid techs through Washburn University Technical School.

Councilmember Everhart asked how local contractors would find the information they would need to bid jobs and have a fair opportunity to work.

Brian Threadgold stated he believes there may be some hurdles in regards to contacting Mars Company representatives.

Commissioner Miller reported the hybrid tech training is not related to the construction of the facility it is related to the operation of the facility.

Steve Jenkins stated they have already provided the Mars Company with a list of vendors and contractors and they have requested GO Topeka be the central point of contact.

Glenda Overstreet, National Association for the Advancement of Colored People stated she is very excited about the new development and requested that minority representation be included in the process. She stated the Association supports and encourages money to be generated back into the local community by hiring local contractors. She reported the current minority unemployment rate is 16% and they would like to consider a partnership with Washburn University Technical School.

Councilmember Manspeaker noted the City of Kansas City, Kansas has been very successful with this same request.

Jim Hastings expressed concern with the secrecy of meetings between GO Topeka and the Mars Company. He stated local tradesmen are more than capable of performing the tasks needed to build the facility and because taxpayer money is being used they need to listen to local trade workers.

Councilmember Manspeaker suggested Mr. Hastings have training facilities located in Topeka to provide for rapid fire training.

Mr. Hastings stated a training facility is already in place.

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Chairman Archer thanked those individuals who provided comments and feedback on the matter.

Commissioner Miller moved to amend page 3, paragraph 1, Section C of the incentive agreement to include a reporting requirement of the average number of full-time employment positions maintained in the previous calendar year to be provided to GO Topeka, JEDO, the City of Topeka Clerk and the Shawnee County Clerk. The motion was seconded by Councilmember Gray.

Mayor Bunten urged the Board to approve the agreement as presented and stated he would not want to jeopardize the agreement in any way.

The motion to amend the agreement carried. Mayor Bunten abstained. (6-0-1)

Councilmember Gray stated he agrees with the amendment because transparency is very important and has been needed for a long time.

Commissioner Ensley moved to approve the agreement as amended. The motion was seconded by Commissioner Buhler.

Commissioner Miller stated he would never make an amendment that would jeopardize an agreement such as this one. He stated the amendment was not unreasonable and believes the Mars Company would not have a problem with the amendment, as it is consistent with the agreement. He stated the Mars Company has not said they would not come to the Topeka-Shawnee County area if we do not do certain things. He stated in his opinion the discussion regarding local contractors was good; however, they need to be careful not to despair their new partners. He stated the Mars Company has stated they have every intention to hire local contractors; voters have twice stated they support economic development and this development is a prime example of how the money should be used; therefore, he will vote in favor of the agreement.

The motion to approve the agreement as amended carried unanimously. (7-0-0)

**APPROVAL of the appointment of Rich Eckert, Shawnee County Attorney as the attorney of record representing the Mars North America Company Incentive Agreement, was presented.**

Chairman Archer stated he was contacted by Doug Kinsinger regarding the attorney of record for the Mars Development Project. He reported he asked Mr. Rich Eckert, Shawnee County Counsel to accept the appointment because he has vast experience in these types of agreements and developments.

Steve Jenkins, GO Topeka Economic Development Senior Vice President stated Mr. Eckert has been involved with other similar deals and this agreement would benefit from his great expertise and he believes Mr. Eckert is a good selection.

Commissioner Miller stated he believes action is not necessary to declare attorney responsibility of the contract.

Councilmember Everhart stated she has no objection with the appointment of Mr. Eckert; however, she supports Acting City Attorney Catherine Walter and believes she is more than capable of performing the duty.

Mayor Bunten stated he concurs with Councilmember Everhart and believes the appointment is not necessary.

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Councilmember Alcalá stated he supports changing the attorney of record.

Councilmember Alcalá moved to approve the appointment. The motion was seconded by Commissioner Ensley.

Commissioner Miller requested that the meeting agenda reflect the company's name after it has been revealed to the public. He stated he would not support the appointment of Mr. Rich Eckert because the contract is already negotiated.

The motion to approve the appointment carried. Councilmember Everhart and Commissioner Miller voted "no." (5-2-0)

Joseph Ledbetter appeared to speak under public comment. He questioned the following items:

- Who is the L.P. Steel Company listed on page 5 of the financial report referenced in the May 12, 2011 JEDO Board minutes.
- He referenced Section 7 of the contract between GO Topeka and JEDO in regards to providing quarterly reports. He referenced the term "Statement of Income - Public" on pages 1 and 4 of the quarterly report listed in the May 12, 2011 JEDO Board minutes. He commented on the fact JEDO funds are considered public money even according to the financial auditors.
- He cautioned the Board in regards to following the Kansas Open Meetings Act (KOMA) and noted denying public comment at a public meeting regulated by KOMA could be considered a due process violation of a person's right to speak. He stated he hopes they continue to have public comment in the future; he believes it is important to have transparency
- He requested a list of the objective independent sources of the goals and things they listed in the May 12, 2011 JEDO Meeting minutes be provided to him before the next JEDO Board meeting.
- He requested JEDO Board meetings be scheduled on a regular basis.
- He asked when the next JEDO Board meeting would be scheduled.

Steve Jenkins, GO Topeka Economic Development Senior Vice President reported L.P. Steele company is also know as "Topeka Metals" and is located on South Topeka Boulevard.

Chairman Archer stated the next JEDO Board meeting would be scheduled when they have business to discuss.

No further business appearing the meeting was adjourned at 6:48 p.m.

SHAWNEE COUNTY  
CONTRACT CL C318-2011

CITY OF TOPEKA  
Contract No. 41477

AMENDMENT  
TO  
PLEDGE OF REVENUES AGREEMENT

This Amendment to the Pledge of Revenues Agreement dated as of June 1, 2006, (the "Pledge of Revenues Agreement") is entered into as of \_\_\_\_\_, 2011, by and among the CITY OF TOPEKA, KANSAS, a municipal corporation and political subdivision duly organized and existing under the laws of the State of Kansas (the "City"), SHAWNEE COUNTY, KANSAS, a body corporate and politic under the laws of the State of Kansas (the "County"), the JOINT ECONOMIC DEVELOPMENT ORGANIZATION ("JEDO"), a separate legal entity established by the City and County pursuant to an Interlocal Agreement dated November 1, 2001, as rescinded and replaced by an Interlocal Agreement dated December 9, 2004, (collectively, the "Interlocal Agreement") and U.S. BANK NATIONAL ASSOCIATION, ST. LOUIS, MISSOURI, as trustee, (the "Trustee") in connection with the City's Sales Tax Revenue Bonds, Series 2006 (Topeka Boulevard Bridge).

1. The City has, pursuant to its Ordinance No. 18647, passed and approved by the City Council, signed by the City's mayor and published as required by law, authorized and issued its Sales Tax Revenue Bonds, Series 2006, (Topeka Boulevard Bridge in the aggregate principal amount of \$30,625,000 and dated as of June 15, 2006 (the "Series 2006 Bonds"); and

2. The Series 2006 Bonds are limited obligations of the City issued under the authority of K.S.A. 12-187 et seq., as amended, and a trust indenture dated as of June 1, 2006, by and between the City and the Trustee (the "Indenture"); and

3. The Series 2006 Bonds are payable from a portion of a countywide retailer's sales tax in the amount of one-half of one cent levied in the County, as more fully described in and secured by both the Indenture and the Pledge of Revenues Agreement, and were issued to finance the removal and replacement of the City's Topeka Boulevard Bridge over the Kansas River; and

4. The parties to the Pledge of Revenue Agreement pledged, among other things, to make the payments required under the agreement to pay the Series 2006 Bonds and to maintain and not terminate either the Interlocal Agreement or JEDO until the Series 2006 Bonds have been paid; and

5. The Series 2006 Bonds maturing on and after December 15, 2012, are subject to optional redemption by the City in accordance with the terms and conditions of the Indenture on and after December 15, 2011, at a redemption price of 100% of the principal amount being redeemed; and

6. The City has determined it to be in the best interest of the citizens and taxpayers of the City to issue refunding bonds of the City pursuant to K.S.A. 2010 Supp. 12-195(b)(6), as amended, to currently refund the Series 2006 Bonds subject to optional redemption December 15, 2011; and

7. The proposed refunding will result in significant interest cost savings, meeting the City's present value savings threshold for current refundings and increasing the amount of sales tax receipts available for use on other projects permitted under the Interlocal Agreement; and

8. The parties to the Pledge of Revenues Agreement hereby agree to amend the Pledge of Revenues Agreement to clarify that it is their intent that the agreement shall constitute security for the payment of the principal of, redemption premium, if any, and interest on the Series 2006 Bonds and any refunding bonds issued by the City to refund such bonds and other amounts due under any Indenture for such refunding bonds.

#### AMENDMENT

1. Amendment to the definition of the word "Bonds" in the Pledge of Revenues Agreement. "Bonds" means, collectively, the Series 2006 Bonds and any refunding bonds issued to refund the Series 2006 Bonds or other bonds issued to refund such bonds.

2. Execution in Counterparts. This Amendment to the Pledge of Revenues Agreement may be executed simultaneously in several counterparts, each of which shall be deemed to be an original and all of which shall constitute but one and the same instrument.

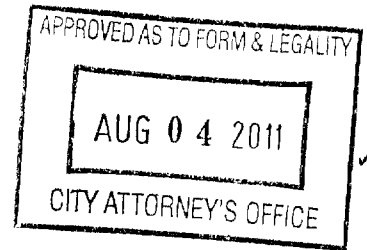
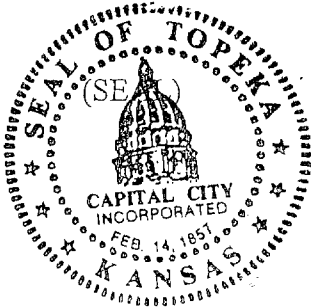
IN WITNESS WHEREOF, the parties hereto have caused this Amendment to the Pledge of Revenues Agreement to be executed in their respective names by their duly authorized officers, all as of the date first above written.

CITY OF TOPEKA, KANSAS

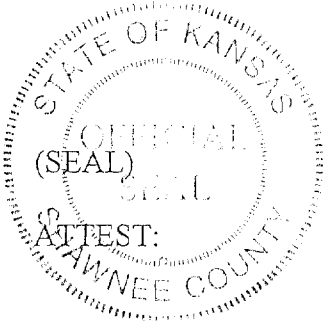
ATTEST:

*Brenda Younger*  
Name: Brenda Younger  
Title: City Clerk

*William W. Buntin*  
Name: William W. Buntin  
Title: Mayor



SHAWNEE COUNTY, KANSAS



By *Vic Miller*  
Vic Miller, Chairman

By *Cynthia A. Beck*  
Cynthia A. Beck, County Clerk

Approved as to Legality  
and Form: Date 8-23-11  
*[Signature]*  
SHAWNEE CO. COUNSELOR

THE JOINT ECONOMIC DEVELOPMENT  
ORGANIZATION, a quasi-municipal agency of  
Shawnee County, Kansas, and the City of Topeka,  
Kansas

By \_\_\_\_\_  
\_\_\_\_\_, Chairman

ATTEST:

By \_\_\_\_\_  
\_\_\_\_\_, Secretary

U.S. BANK NATIONAL ASSOCIATION,  
as Trustee

By \_\_\_\_\_,  
\_\_\_\_\_, Vice President

ATTEST:

By \_\_\_\_\_,  
\_\_\_\_\_, Vice President

**INTERLOCAL AGREEMENT**

(Shawnee County Contract No. C334-2004)  
(City of Topeka Contract No. 34790)

**AN INTERLOCAL AGREEMENT RELATING TO FINANCING COUNTYWIDE  
INFRASTRUCTURE DEVELOPMENT AND ECONOMIC DEVELOPMENT TO  
BE FUNDED BY A ONE-HALF OF ONE CENT COUNTYWIDE RETAILERS'  
SALES TAX**

THIS AGREEMENT is entered into this 9<sup>th</sup> day of December,

2004, by and between THE BOARD OF COUNTY COMMISSIONERS OF THE COUNTY OF SHAWNEE, KANSAS, a governmental subdivision of the State of Kansas, hereinafter referred to as the "County," and THE CITY OF TOPEKA, KANSAS, a duly organized municipal corporation hereinafter referred to as the "City."

WHEREAS, on the August 3, 2004 election, the voters of Shawnee County approved a countywide retailers' sales tax in the amount of one-half of one cent to be levied in Shawnee County, Kansas and to take effect on January 1, 2005 and expire on December 31, 2016, to provide revenue to finance economic development and countywide infrastructure development and replacing the existing one-quarter of one cent retailer's sales tax; and

WHEREAS, economic development is defined as the implementation of the economic development priorities established on a yearly basis by the Joint Economic Development Organization (JEDO), guided by the Topeka/Shawnee County Economic Development Plan to the extent such a plan has been adopted by both parties. For purposes of this agreement, economic development includes research, target marketing, existing business retention and expansion, new business recruitment, infrastructure development, site acquisition, incentive funds, workforce training and expansion, and other such activities; and



WHEREAS, countywide infrastructure improvements include all the projects listed on the August 3, 2004 ballot question; and

WHEREAS, the County and City desire to enter into an interlocal agreement, pursuant to K.S.A. 12-2901 *et seq.*, relating to financing countywide infrastructure improvements and economic development to be funded by a one-half of one cent countywide retailers' sales tax and that shall rescind the existing interlocal agreement regarding the same; and

WHEREAS, the County and the City agree to a joint countywide economic development program as authorized by K.S.A. 12-2901 *et seq.*;

**NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL COVENANTS CONTAINED HEREIN, THE PARTIES AGREE AS FOLLOWS:**

I. The County and City hereby desire to continue the Joint Economic Development Organization, hereinafter referred to as "JEDO", a separate legal entity created by Shawnee County Contract No. C261-2001 and City of Topeka Contract No. 31439, and authorize said JEDO to provide the economic development program for the County and the City. This agreement shall rescind Shawnee County Contract No. C261-2001 and City of Topeka Contract No. 31439. All other contracts and resolutions approved by JEDO prior to this agreement shall remain in full force and effect. JEDO shall be organized according to the following provisions:

- a) The JEDO shall be composed of a seven (7) member board containing the three (3) County Commissioners, the Mayor, Deputy Mayor, and two (2) City Council members. If the Deputy Mayor or other voting City Council member of the board cannot be present at a meeting, an alternate may be

appointed to serve at that meeting, with full voting rights. The alternate shall be a City Council member of the absent member's choice. The Chair of said JEDO shall rotate between the County and the City on a yearly basis with each municipality having sole discretion to designate its Chairperson. The County shall have the Chair in even numbered years. The remaining six (6) City Council members shall be ex-officio (non-voting) members of the JEDO; and

- b) The JEDO shall establish its own operational policies and procedures. The JEDO may employ such staff as is necessary for the performance of the functions and purposes of this agreement (*see* K.S.A. 12-2904a); and
- c) This contract shall be operative upon final approval of this Interlocal Agreement by the County and the City as well as the Attorney General's Office and shall be in existence for the life of the retailers' sales tax plus one (1) year. The JEDO shall have the authority to own and hold property. Any property held by the JEDO at its termination shall revert jointly to the County and City; and
- d) The JEDO shall be subject to the provisions of the Kansas Open Meetings Act, K.S.A. 75-6101, and the Kansas Open Records Act, K.S.A. 45-221; and
- e) There shall be an annual audit of the JEDO completed in accordance with approved accounting standards. Such audit and report shall be provided to the City and County and filed with the City Clerk and County Clerk and at the Topeka-Shawnee County Public Library. Both the City Clerk and the

County Clerk shall be authorized agents for the purpose of obtaining information about this one-half of one cent countywide retailers' sales tax from the Kansas Department of Revenue.

2. On or before November 1<sup>st</sup> of each year, the City Council, the Mayor, and the County Commission shall meet for purposes of considering the economic development priorities for the coming year. Thereafter, but not later than January 1<sup>st</sup>, the JEDO shall establish the economic development priorities for the next year based on the input received from the joint meeting of the City Council, the Mayor, and the County Commission. If for any reason priorities are not established by the JEDO for the next year, the priorities as established for the previous year shall remain in effect.

3. There is hereby created the JEDO Finance Committee. This Committee shall be composed of the Shawnee County Public Works Director, the Topeka Public Works Director, the Shawnee County Financial Administrator, and the Topeka City Manager or a designee. The City and County shall transfer all of the sales tax receipts into an account created and maintained by the Committee. Such account will be the holding account for all the money needed to complete the economic development program and infrastructure improvements. When money is needed for the economic development program or to further any of the infrastructure improvements, this account shall be drawn upon by the signatures of two members of the Committee, one from the City and one from the County. The actions of the JEDO and the JEDO Finance Committee with respect to the completion of the infrastructure improvements and the economic development program contained in the ballot question shall be ministerial and not discretionary.

a) Upon the later of the expiration or termination of the sales tax and the completion of and payment for the projects described/listed in Attachment A and the Topeka Boulevard Bridge project, the committee shall inform the City and County of any money remaining in the account. Unless otherwise agreed to by the parties, these excess monies, less any economic development (as provided by paragraph five of this agreement) or county bridge (as provided by paragraph six of this agreement) commitments, shall be distributed to the City and County in the proportional rates as provided by Kansas law at the time of the excess monies determination.

4. The County dedicated one (1) mill of *ad valorem* taxes in fiscal year 2002 to JEDO for economic development. This money was considered a loan to the economic development program and was to be repaid within four (4) years with no interest to the County from the one-quarter of one cent countywide retailers' sales tax. Such loan shall continue to be repaid in equal installments over the remainder of the four (4) year collection period using revenue collected from the one-half of one cent countywide retailers' sales tax. There are no changes to the terms and conditions of this loan.

5. Beginning in fiscal year 2005 and continuing throughout the life of the retailers' sales tax, the JEDO shall dedicate on an annual basis Five Million Dollars (\$5,000,000) of funds collected by the retailers' sales tax to the economic development program. Such dedication shall be made in equal monthly installments of \$416,666.66. Said monthly installments shall begin once the January 2005 collections are distributed by the Kansas Department of Revenue to the City and County. Any economic

development entity that contracts with JEDO will understand this lag in collection payments may result in receiving its initial payments late.

6. After each monthly distribution of funds as described in paragraph five, all sales tax receipts collected shall be dedicated to County bridges until such time as One Million Five Hundred Thousand Dollars (\$1,500,000) has been collected each year of the sales tax.

7. Beginning in 2007 and continuing through 2016, payments to cover the debt service of the Topeka Boulevard Bridge project shall be made. Such dedication shall occur after the payments as described in paragraphs four through six are made. The Topeka Boulevard Bridge project shall include, but not be limited to, the planning and construction projects previously approved by the Council of the City of Topeka pursuant to Ordinance Nos. 17701, 17814, 18041 and 18317.

8. All money collected in excess of the amounts set forth in paragraphs four through seven shall be distributed monthly to the JEDO Finance Committee account. JEDO shall be required to expend sufficient money to complete all of the remaining infrastructure improvements as specified in the August 3, 2004 primary election ballot question. The governing bodies and JEDO shall adhere as closely as possible to the project and payment schedule as set forth in attachment A, subject to formal approval of the projects by the appropriate governing body. Nothing in this agreement shall be construed as precluding the sales tax ballot projects being completed earlier than scheduled.

9. The JEDO shall have the authority to contract with an independent contractor to direct the economic development program. Any such contract shall

endeavor to use an amount not less than ten percent (10%) of the funds received to support economic development for socially and economically disadvantaged individuals and/or business enterprises. Any such contract shall be limited to one (1) year and subject to an annual review by the JEDO. In addition, any such contracts shall include a requirement that the contractor respond promptly to inquiries from both voting and non-voting members of the board.

10. This agreement may not be terminated by either party as it is expressly acknowledged that this agreement is time limited, revenue specific, and funded with dedicated retailers' sales tax receipts. Unless required by elector petition as provided by K.S.A. 12-187(b)(1), neither the County or City shall submit the question of repeal of the countywide retailers' sales tax approved on August 3, 2004 to the voters during the term of this agreement unless such question contains an enhancement of the countywide retailers' sales tax.

11. The parties acknowledge and agree that this agreement for the distribution of sales tax revenues is a commitment for the protection of the public property, interests, and affairs being administered. Consequently, this agreement is expressly intended by the parties to be binding on future JEDO Boards, Boards of Shawnee County Commissioners, and Topeka City Councils.

12. This agreement is solely for the benefit of the parties hereto and no third party shall be entitled to claim or enforce any rights hereunder.

13. This agreement contains all of the agreements and understandings between the parties concerning its subject matter. The parties acknowledge and agree that this agreement supersedes all prior agreements and understandings, whether or not written.

IN WITNESS WHEREOF, the parties hereto have caused this agreement to be executed as of the date first above written.



BOARD OF COUNTY COMMISSIONERS  
SHAWNEE COUNTY, KANSAS

Theodore D. Ensley  
Theodore D. Ensley, Chairman

ATTEST:

Cynthia A. Beck  
Cynthia A. Beck, Shawnee County Clerk

APPROVED AS TO FORM AND LEGALITY  
BY THE SHAWNEE COUNTY COUNSELOR'S OFFICE  
DATE 12/8/04 BY [Signature]

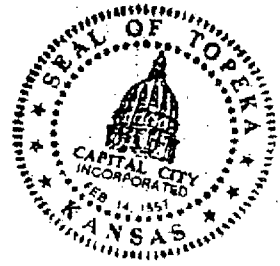
CITY OF TOPEKA, KANSAS

James A. McClinton  
James McClinton, Mayor

ATTEST:

Iris E. Walker  
Iris E. Walker, Topeka City Clerk

APPROVED AS TO FORM AND LEGALITY  
BY THE CITY ATTORNEY'S OFFICE  
DATE 12/8/04 BY [Signature]



## ATTACHMENT A

## SALES TAX INFRASTRUCTURE PROJECT SCHEDULE

PROJECT	CONSTRUCTION YEAR	PROJECT ADMINISTRATION AGENCY
SW Wanamaker Road & 53rd Intersection	2007	County
SW 21st Street & Urish Road Intersection	2007	City
SE Croco Road: SE 21st to SW 29th	2008	County
SW 29th Street: SW Wanamaker Road to SW Urish Road	2008	City
SW Wanamaker Road: SW 41st Street to SW 53rd Street	2009	County
SW Wanamaker Road & SW 61st Intersection	2010	County
SE Croco Road: SE 6th Street to Sycamore (I-70)	2010	County
SW Wanamaker Road: 61st Street to 53rd Street	2011	County
SE 45th Street: S. Topeka Blvd to SE Adams	2012	County
SW 21st Street: City Limits to Urish Road	2013	City
SE 45th Street: SE Adams to SE California	2014	County
SW 21st Street: SW Urish Road to SW Indian Hills Road	2015	City
N. Topeka Blvd & 46th Intersection	2016	County





JEDO CONTRACT NO. C-1-2010

AGREEMENT FOR SERVICES

**THIS AGREEMENT** is entered into this 22<sup>nd</sup> day of November, 2010, by and between the GROWTH ORGANIZATION OF TOPEKA/SHAWNEE COUNTY, INC., a non-profit Kansas corporation, hereinafter referred to as GO Topeka and the JOINT ECONOMIC DEVELOPMENT ORGANIZATION, hereinafter referred to as the JEDO, a duly organized separate legal entity authorized by K.S.A. 12-2904(a) which was created by the Interlocal Agreement between the Board of County Commissioners of the County of Shawnee, Kansas, hereinafter referred to as the County, and the City of Topeka, Kansas, hereinafter referred to as City, dated November 1, 2001.

**WHEREAS**, the JEDO has as its principal mission the support of a strong economic development program designed to expand employment, strengthen the tax base and diversify and strengthen the Topeka and Shawnee County economy; and

**WHEREAS**, GO Topeka is an existing non-profit Kansas corporation, whose sole purpose is economic development within Topeka and Shawnee County; and

**WHEREAS**, the JEDO and GO Topeka have strong ties with goals and objectives that are compatible and mutually beneficial; and

**WHEREAS**, JEDO wishes to extend the contractual relationship with GO Topeka for calendar year 2011;

**NOW THEREFORE**, IN CONSIDERATION OF THE MUTUAL COVENANTS CONTAINED HEREIN, THE PARTIES AGREE AS FOLLOWS:

1. The JEDO agrees to grant Five Million Dollars (\$5,000,000.00) from its economic development fund to GO Topeka for the purpose of providing economic development services as set forth or referred to in this Agreement, including research, target marketing, existing business retention and expansion, new business recruitment, minority business development, entrepreneurial business development, infrastructure development, site acquisition and development, incentive funds, workforce training and expansion, and other such activities deemed necessary and appropriate. Such services are more fully described in the 2011 Business Plan authored by GO Topeka, attached hereto as Attachment A, and incorporated into this Agreement as if fully set forth herein.

2. The term of this Agreement shall be for one (1) year from January 1, 2011 to December 31, 2011. The term of this Agreement shall be extended beyond this term only upon written agreement of the parties unless either party terminates this Agreement by written notice to the other party given as provided in paragraph 9.

3. For the year 2011, GO Topeka shall receive Five Million Dollars (\$5,000,000) from the JEDO pursuant to paragraph five of the Interlocal Agreement establishing the JEDO (Shawnee County Contract No. C261-2001 and City of Topeka Contract No. 31439, or in accordance with the terms of any successor Interlocal Agreement that may be executed between Shawnee County and the City of Topeka). GO Topeka understands the payment of said money is subject to the distribution schedule of the Department of Revenue of the

State of Kansas who will collect and distribute the retailers' sales tax enacted for a twelve (12) year term beginning in year 2005. GO Topeka shall set aside Fifteen Thousand Dollars (\$15,000) of this money to pay for the expenses of the JEDO. GO Topeka shall make payments on amounts owed to the County and City from this distribution.

4. The parties mutually agree that no expenditures shall be made from grant funds by GO Topeka, except as specified in the budget submitted by GO Topeka attached hereto as Attachment B, and incorporated into this Agreement and all amendments of such budget approved by both parties as if fully set forth herein.

5. In performing its duties and responsibilities hereunder, the parties acknowledge and agree that GO Topeka is and shall be an independent contractor and not a partner, officer, agent, or employee of the JEDO, the City, or the County.

6. GO Topeka shall submit to the JEDO an annual Business Plan and budget in substantially the same form as Attachments A and B, reflecting the expenditures to be made during the fiscal year to be used only in accordance with the terms of this Agreement. Such funds shall be used during the contract period unless otherwise agreed upon by both parties, in writing by an amendment to this Agreement.

7. GO Topeka agrees to submit to the JEDO updated quarterly program status reports, as well as quarterly financial statements. Quarterly statements shall be submitted to the JEDO within forty-

five (45) days after the close of each quarter. Additionally, GO Topeka will submit an annual program report and financial statement to the JEDO after the conclusion of the program year covered by this Agreement. Go Topeka agrees to respond promptly to written inquiries from both voting and non-voting members of the JEDO.

8. Both parties understand that GO Topeka may incur budgeted expenses that are not due and payable until after the close of the current term of this Agreement. If, as anticipated, an Agreement between the JEDO and GO Topeka continues for the following year, a cash carry-forward may be allowed with the written agreement of both parties to this Agreement executed before the 31st day of December of each year.

9. It is understood and agreed that either party may terminate this Agreement at either party's sole discretion by giving the other party notice in writing of such termination, not less than one hundred twenty (120) days prior to termination. The JEDO agrees that if it terminates the Agreement that it shall pay any payments which are referred to in the approved budget which come due within the one hundred twenty (120) day notice period. Upon termination of this Agreement, no further funds shall be payable or paid hereunder, except as otherwise provided herein. In any event, all obligations and commitments made before this Agreement is terminated will be honored by both parties which are described or referred to in the approved budget. Notice shall be

deemed given and effective upon mailing of such notice to the receiving party or upon personal delivery of such notice. All cash and real property shall revert to the JEDO upon termination. During the one hundred twenty (120) day termination period, any expenditure in excess of One Thousand and No/100 Dollars (\$1,000.00) shall be first approved by the JEDO.

10. GO Topeka represents that it has, or will secure, all necessary employees, agents, independent contractors and other personnel required to perform the services under this Agreement. Such personnel shall not be employees of or have any contractual relationship with the JEDO, the City or the County. GO Topeka shall have the sole responsibility for the selection, management and termination of all personnel engaged in the work required under this Agreement. All aforesaid employees shall reside inside the boundary of the County of Shawnee, Kansas or make their residence within said boundary within Sixty (60) days of their initial employment unless any such affected employee obtains a waiver of this provision from the JEDO.

All of the services required hereunder will be performed by GO Topeka or under its supervision; all personnel engaged in the work shall be fully qualified and shall be authorized under state and local law to perform such services.

11. In carrying out the terms and provisions of this Agreement, GO Topeka will not unlawfully discriminate against any

employee, applicant for employment, recipient of service, or applicant to receive services because of race, color, religion, sex, age, disability, ancestry, or national origin. GO Topeka shall take affirmative action to ensure that applicants for employment, employees, applicants for service, and recipients of service are treated equally and fairly without regard to their race, color, religion, sex, age, disability, ancestry, or national origin. GO Topeka shall, in all solicitations or advertisements for employees or of services, placed by or on behalf of GO Topeka, state that all qualified applicants shall receive consideration for employment or services without regard to race, color, religion, sex, age, disability, ancestry, or national origin.

12. Should the JEDCO or GO Topeka request changes in the scope of services of GO Topeka to be performed hereunder, such changes shall be mutually agreed upon by both parties and incorporated by written amendments to this Agreement.

13. No officer or employee of the City or County, member of the Governing Body of the City or County, or other public official of the JEDCO who exercises any functions or responsibilities in the review or approval of the undertaking of the terms of this Agreement shall participate in any decision relating to this Agreement which affects his/her personal interest or have any personal or pecuniary interest, direct or indirect, in this Agreement or the proceeds thereof.

14. GO Topeka covenants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of services required to be performed under this Agreement. GO Topeka further covenants that in the performance of this Agreement no person having such interest shall be employed.

15. GO Topeka shall not assign any interest in this Agreement, and shall not transfer any interest in the same, whether by assignment or novation; provided, however, that claims for money due or to become due to GO Topeka under this Agreement may be assigned to a bank, trust company, or other financial institution upon written consent of the JEDO thereto.

16. Each party agrees to hold harmless and indemnify the other and any of their officers, agents, or employees from any and all liability for claims or causes of action of any person, firm, corporation, or entity for damages of any type whatsoever that might be sustained by virtue of any activities carried out in furtherance of this Agreement. GO Topeka shall procure and maintain during the term of this Agreement, in an amount approved by both parties, public liability and property damage insurance to insure GO Topeka and the JEDO from all liability for injuries, including death to persons or property which may arise out of the performance of this Agreement.



17. GO Topeka shall establish and maintain the records with respect to all matters covered in this Agreement in accordance with the JEDO policies or requirements, and specifically in accordance with the following provisions:

a. Documentation of Costs. All costs shall be supported by properly executed payrolls, invoices, contracts, vouchers, or other official documents evidencing in proper detail the nature and propriety of the charges. All checks, payrolls, invoices, vouchers, orders and other accounting documents shall be clearly identified and readily accessible.

b. Information and Reports. GO Topeka shall, at such time and in such form as the JEDO may require, furnish to the JEDO, any individual member of the JEDO, the City Attorney, the City Manager, and the County Counselor, such statements, records, reports, data and information as may be requested pertaining to matters covered by this Agreement. It is understood by both parties that such requests will not violate the professional code of confidentiality that is maintained between GO Topeka and its business clients and prospects. Both parties acknowledge that, in the course of this Agreement, certain confidential information will need to be exchanged. With respect to information supplied in connection with this Agreement and designated by the disclosing party as confidential, the recipient agrees to: (i) protect the confidential information in a reasonable and appropriate manner; (ii) use confidential information only to perform its obligations under this Agreement; and (iii) reproduce confidential information only as required to perform its obligations under this Agreement. These requirements shall not apply to information which is (a) publicly known, (b) already known to the recipient; (c) disclosed to a third party without restriction; (d) independently developed; or (e) disclosed pursuant to legal requirement or order, including the requirement that JEDO is subject to the provisions of the Kansas Open Meetings Act, K.S.A. 75-4317, and the Kansas Open Records Act, K.S.A. 45-215.

c. Audits and Inspections. GO Topeka shall at any time during normal business hours make available to the JEDO, any individual member of the JEDO, the City Attorney, the City Manager, and the County Counselor, all of its records with respect to all matters covered by this Agreement. Further,

20. The parties understand that the scope of economic development retention, expansion and attraction may, in some cases, require that GO Topeka enter into funding commitments that extend beyond the one (1) year term of this Agreement. For such commitments, GO Topeka shall obtain the prior approval of JEDO, either in writing or by formal action of the JEDO Board at a duly called meeting and reflected in the meeting minutes.

21. This Grant Agreement may be amended by mutual, written agreement of the parties only.

22. The parties agree that the effective date of this Grant Agreement shall be January 1, 2011.

23. This Agreement represents the entire Agreement between the parties and may be amended only by written agreement signed by both parties.

IN WITNESS WHEREOF, the JEDO and GO Topeka have executed this Agreement.

Dated: 11/22/10

JOINT ECONOMIC DEVELOPMENT ORGANIZATION

By: Theodore D. Ensley  
Theodore D. Ensley, Chairman

Dated: 11/27/10

GROWTH ORGANIZATION OF TOPEKA/SHAWNEE  
COUNTY, a non-profit Kansas corporation

By: Doug Kinsinger  
Doug Kinsinger, President

such inspections shall not be limited in number or scope. GO Topeka shall also, at the conclusion of the Agreement year, order a certified annual audit by a certified public accounting firm selected by the JEDO, completed in accordance with generally accepted accounting principles relating to the finances related to this Agreement and make the audit results available to the JEDO.

d. Availability of Records. Financial and project records, necessary supporting data, and programmatic reports as requested by the JEDO, or its agent, shall be available for a period of at least three (3) years after completion of this Agreement.

18. GO Topeka agrees that an amount not less than ten percent (10%) of the funds referenced in paragraph 3 shall endeavor to be used to support economic development for the socially and economically disadvantaged individual or business enterprise. The definition of a Disadvantaged Business Enterprise shall be the same as the Disadvantaged Business Enterprise Program of the Kansas Department of Transportation in accordance with 49 CFR Part 26.

To facilitate the expenditure of these funds, Go Topeka shall create and retain a Minority and Women Business Development Advisory Council with the responsibility of approving a disadvantaged business enterprise budget and whose approval shall be required for any expenditure exceeding one thousand dollars.

19. GO Topeka shall maintain an inventory of all expendable supplies and fixed assets in accordance with the standard fixed asset policies and procedures as approved by the JEDO and shall annually provide a signed copy to the JEDO.

**Brenda Younger**

**From:** Rezac, Jane [Jane.Rezac@snco.us]  
**Sent:** Friday, September 09, 2011 9:47 AM  
**To:** Doug Kinsinger; Brenda Younger; Ted Ensley (TeEnsl@cox.net); Bob Archer  
**Subject:** FW: Request from Joe Ledbetter to Commissioner Ensley/and JEDO Chair

**From:** Joseph Ledbetter [mailto:joe@lrlawtopeka.com]  
**Sent:** Friday, September 09, 2011 9:40 AM  
**To:** Rezac, Jane  
**Subject:** RE: Request from Joe Ledbetter to Commissioner Ensley/and JEDO Chair

Please let JEDO(Ted, and Chair) and City Clerk, know I wish to speak on all agenda items and public comments at Sept.12<sup>th</sup> Meeting of JEDO.

Thank you,

Joseph

**Joseph R. Ledbetter, Attorney at Law**

Thompson Law Office  
 5909 Sw 28th Street, Suite 101  
 Topeka, KS 66614  
 (785) 783-8780 Phone  
 (785) 783-8781 Fax

**[www.LTLawTopeka.com](http://www.LTLawTopeka.com)**

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**From:** Rezac, Jane [mailto:Jane.Rezac@snco.us]  
**Sent:** Friday, September 02, 2011 8:12 AM  
**To:** Joe Ledbetter (joe@lrlawtopeka.com)  
**Subject:** FW: Request from Joe Ledbetter to Commissioner Ensley

Joe, here is the information you requested. Anything else, let me know.

**From:** Doug Kinsinger [mailto:dkinsinger@topekachamber.org]  
**Sent:** Thursday, September 01, 2011 5:37 PM  
**To:** Rezac, Jane  
**Subject:** RE: Request from Joe Ledbetter to Commissioner Ensley

Jane, I believe this should answer the question.

**Douglas S. Kinsinger, CCE**  
 President/CEO  
 Greater Topeka Chamber of Commerce/GO Topeka  
 120 SE 6th Avenue, Suite 110  
 Topeka, KS 66603-3515

9/9/2011

## Joseph Ledbetter

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**From:** Rezac, Jane [Jane.Rezac@snco.us]  
**Sent:** Friday, September 02, 2011 8:12 AM  
**To:** Joe Ledbetter (joe@lflawtopeka.com)  
**Subject:** FW: Request from Joe Ledbetter to Commissioner Ensley  
**Attachments:** Schedule of Chamber Billings Four Months.pdf

Joe, here is the information you requested. Anything else, let me know.

**From:** Doug Kinsinger [mailto:dkinsinger@topekachamber.org]  
**Sent:** Thursday, September 01, 2011 5:37 PM  
**To:** Rezac, Jane  
**Subject:** RE: Request from Joe Ledbetter to Commissioner Ensley

Jane, I believe this should answer the question.

**Douglas S. Kinsinger, CCE**  
*President/CEO*  
Greater Topeka Chamber of Commerce/GO Topeka  
120 SE 6th Avenue, Suite 110  
Topeka, KS 66603-3515

P 785.234.2644  
F 785.234.8656  
[dkinsinger@TopekaChamber.org](mailto:dkinsinger@TopekaChamber.org)  
[www.TopekaChamber.org](http://www.TopekaChamber.org)

**WE CAN DO THAT**

**From:** Rezac, Jane [mailto:Jane.Rezac@snco.us]  
**Sent:** Tuesday, August 30, 2011 9:34 AM  
**To:** Doug Kinsinger  
**Subject:** Request from Joe Ledbetter to Commissioner Ensley

Joe called Commissioner Ensley and wants to know the amount of money that has been transferred from Go Topeka to the Chamber in the last four months. Commissioner Ensley asked me to contact you. Thanks.

Go Topeka, Inc.  
Public Funds Reimbursement to the Chamber  
April through July, 2011

April	54,915
May	52,921
June	55,332
July	<u>57,335</u>
Total	<u><u>220,503</u></u>

# DIRECTORY <sup>2011</sup>

First Step Fast Track Graduates

Certified MBE/WBE/DBE Businesses



**GOTopeka**  
ECONOMIC PARTNERSHIP



**Entrepreneurial & Minority  
Business Development**  
GO**Topeka** ECONOMIC PARTNERSHIP



**Minority & Women  
Development Council**  
GO**Topeka** ECONOMIC PARTNERSHIP

2011-2012 Entrepreneurial & Minority Business Development Council & Minority & Women Development Council  
[GoTopeka.com](http://GoTopeka.com)

# First Step FastTrac Graduate Businesses

**Yvonne Adams, 2010**

*Grandma Yvonne's Daycare Home*  
785.233.0602

**Leanna Adams, 2009**

*Larry Jones Trucking*  
785.232.1800  
leann226@msn.com

**Carla Akins, 2007**

*Precious Blessings Development Center*  
785.234.3749  
heavenkma@yahoo.com

**Megan Amend, 2010**

*Love Abounds Photography*  
509.389.1002  
loveabounds@hotmail.com

**John Ary, 2010**

*Robot Monster Creative*  
785.554.3183  
contact@robotmonstercreative.com

**April Atkins, 2009**

*Aprils Angels*  
785.215.9130  
aatkins98@live.com

**Kari Bailey, 2008**

*The Healing Place*  
785.633.0697  
kari936@msn.com

**Pamela Beam, 2010**

*Little Hands Big Hearts Day Care*  
785.286.7661  
lhbh@ymail.com

**Wendy Bell, 2009**

*Wendy's Little Angels*  
785.554.1234

**Todd Benortham, 2010**

*Shawnee Lawn & Landscape*  
785.783.7195  
todd@shawneelawnandlandscape.com

**Adrian Bey, 2004**

*Player Gene Company*  
785.845.4394  
one7pgc@yahoo.com

**Sherice Booker, 2009**

*Small Talk Academy*  
785.228.2805  
smalltalk09@sbcglobal.net

**Carolyn Bourg, 2005**

*Unique Expressions Ceramics & Pottery*  
785.272.2413  
unique\_expressions@cox.net

**Aimee Bradshaw, 2010**

*A Bradshaw Consulting*  
785.220.0205  
a@aimeebradshaw.com

**Elecia Brisco, 2009**

*Buggy Bee Day Care*  
785.234.5977  
tyleseb@att.net

**Joyce Broils, 2011**

*JB's House of Glass and Beading*  
785.862.0370  
joyceb4@att.com

**Lisa Bruner, 2006**

*Brentwood Farms*  
785.478.4875

**Maureen Burns, 2006**

*Success at Life*  
785.276.9999

**Chris Bush, 2007**

*Crossingover Consulting Services*  
785.969.0441  
chrisbush1@tmo.blackberry.net

**Roy Bynum, 2007**

*Strait Up Web Development*  
785.554.0506  
rbynum1@cox.net

**Janet Caballero, 2009**

*Kitchen Angel*  
785.224.9724  
fjc508@sbcglobal.net

**Patrick Cabral, 2006**

*Embracing Legacy LLC*  
785.817.6401  
pgcabral@sbcglobal.net

**Beth Cain, 2007**

*Beth Cain Designs*  
785.266.7500  
beth@millinerymadness.com

**Cassandra Campbell, 2010**

*Campbell's Kids*  
785.272.4509  
cassnboys@sbcglobal.net

**Sarah Carkhuff Fizell, 2007**

*Post Rock PR & Red Lotus Events*  
scfizell@gmail.com

**Linda Carson, 2009**

*Blue Plant Cafe, LLC*  
785.783.8883  
www.blueplanettopeka.com

**Vendor Carter, 2004**

*BNWF*  
785.228.1126  
vcarter@cox.net

**David Chall, 2010**

*MC Parts LLC*  
785.234.8541  
david.mcparts@att.net

**Sharon Chapman, 2009**

*Chapman Daycare*  
785.862.1384

**Alfred Charay, 2008**

*Charay Remodeling*  
785.233.7355  
charayremodeling@cox.net

**Jeff Coen, 2008**

*The C Team Studios*  
785.230.9362  
jeff@thec-team.com

**Max Cohen, 2010**

*Cohen Farms*  
785.220.8850  
topeka123@hotmail.com

**Markyta Cole, 2004**

*The Open Door Hair Salon*  
785.318.0325  
markytacole69@yahoo.com

**Terri Cramer, 2008**

*Cookies & More by Terri*  
785.234.1068  
cookielady1@cox.net

**Larry Cushinberry, 2004**

*L.C. Cusb, Interior Painting*  
785.554.7297  
lcushinberry@att.net

**Monte Cutshall, 2008**

*Cutshall Imaging*  
785.231.6990  
monte@cutshall-imaging.com

**Angela Dake, 2007**

*Angela's Window Fashion*  
785.554.6310  
adake@angelascwf.com

**Candace Davis, 2007**

*According to His Plan*  
accordingtohp@aol.com

**E. J. Drake, 2010**

*edrake photography*  
785.817.6133  
Edrakeii@yahoo.com



**Marcia Durkes**, 2010  
*Simply Solutions Inc.*  
785.408.5445  
marcia.durkes@yahoo.com

**Donna Fernkopf**, 2010  
*Donna's Computer Repair Service*  
785.232.6970  
dollmaker@yahoo.com

**Tiffany Fisher**, 2008  
*Capitol City Nannies, Inc.*  
785.234.0123  
tiffany@capitolcitynannies.com

**Rachel Fisher**, 2009  
*Rachel's Learning Train Daycare Home*  
785.383.6686  
fshstix@het.net

**Tonya Fisher**, 2009  
*The Center of Attention Barbershop & Custom Wigs*  
785.221.6187  
lmpnpe@sbcglobal.net

**Juanice Fosu**, 2009  
**Chandra Glover**, 2009  
*Kings Café*  
785.783.7080  
kingscafe08@yahoo.com

**Charles Fountain**, 2010  
*C's Mowing and More*  
785.580.6940  
charles@mowingandmore.com

**Naomi Frantzen**, 2007  
*Beautiful Spaces - Senior Move Management*  
785.224.0491  
nfrantzen@sbcglobal.net

**Lisa Freel**, 2010  
*Good Beginnings Family Child Care Home*  
785.877.3377  
lisa\_freel@yahoo.com

**G. Sean Gatewood**, 2010  
*Spotyourshot.com*  
785.354.8889  
repsgatewood@gmail.com

**Stacey Geier**, 2008  
*Stacey Ink Marketing*  
785.817.8844  
stacey@staceyink.com

**Jason Gilbert**, 2004  
*Jason Gilbert Writes*  
785.233.3774

**Jim Ginavan**, 2009  
*Konza Fire Creations*  
785.844.1711  
jim.ginavan@gmail.com

**Bruce Gonzales**, 2005  
*Jayhawk Janitorial Services*  
785.220.9032  
bgonzales10@cox.net

**Denise Gooden**, 2007  
*Moments Imagined*  
785.207.0509  
denise@momentsimagined.net

**Travis Gooden**, 2007  
*Greenwave Electric, Inc.*  
785.228.2478  
tgooden@greenwaveelectric.com

**Barbara Grady**, 2009  
*Sahaja Tara "Natural Paths to Wellness"*  
785.218.5541  
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**Dawn Graf**, 2009  
**David Graf**, 2009  
*Mobile Boat Mechanic Service*  
785.582.5848  
dawn.graf@bcbks.com

**Shannon Grant**, 2009  
*Shannon Grant Daycare Home*  
785.286.7428  
scn2g2@hotmail.com

**Renee Hall**, 2004  
*Mom's Vending Company*  
785.220.2890  
rhall92958@gmail.com

**Shawna Hall**, 2009  
*Lila Water Events*  
785.249.1425  
lilawatersevents@gmail.com

**Lee Hanner**, 2009  
*Confectionary Disasters*  
785.408.4016  
confectionarydisasters@gmail.com

**Canda Harvey**, 2010  
*Kids Priority Daycare*  
785.783.2067  
lakemonster\_2620@hotmail.com

**Lena Hayden**, 2005  
*Nos Vemos Greetings*  
785.608.4168  
cards@nosvemosgreetings.com

**Angi Heller Workman**, 2008  
*Customized Senior Care*  
785.640.1304  
angicsc@cox.net

**Jennifer Herrera**, 2009  
**Chris Herrera**, 2009  
*Pedro Lopez Brand*  
785.357.8461  
cherrera96@cox.net

**Amy Rose Herrick**, 2007  
*Kansas Drug Card*  
785.379.0586  
rher86@aol.com

**Matt Herynk**, 2010  
*Pro Abstract*  
832.423.8268  
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**Lucas Holmes**, 2008  
*Holmes Custom Sportswear & Screenprinting*  
lucasholmes@att.net

**Jeff Huckabay**, 2007  
*T-Town Trading Co.*  
785.213.0975  
ttowntrade@yahoo.com

**Kymm Hughes**, 2010  
*Prairie Glass Design*  
785.271.8006  
khughes4@cox.net

**Mary Hughes**, 2010  
*Hand Prints Child Care*  
785.357.7332  
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**Kathleen Hunter Levy**, 2009  
*A Healing Place Pilates & Integrated Health Serv.*  
785.221.5607  
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**Melissa Hutton**, 2009  
*Little Lambs Day Care Home*  
785.783.3868  
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**Ambrosia Jamal**, 2010  
*Ambeez Day Care Home*  
785.213.4028  
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**Jessica James**, 2009  
*Sunbeam Christian Academy*  
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**Lorraine Jessepe**, 2007  
*Freelance Writer*  
785.213.7509  
Lorrainejessepe@msn.com

**Sarah Johnston-Zaman**, 2010  
*M Street Photography*  
785.969.2375  
sjzphotography@gmail.com

**Terry Jones, 2011**

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785.224.6747  
tc\_jones10@att.net

**Barb Jordan, 2005**

*Therapeutic Services*  
785.286.4350  
theraconnection@aol.com

**Tammy Kahle, 2010**

*Tulips, Tiara's n Toads*  
785.783.3893  
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**Michelle Karungu, 2010**

*Kangaroo Safari DayCare Home*  
785.286.7861  
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**Dawn Kirton, 2004**

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785.554.5628  
lacaribqueen@yahoo.com

**Karen Krause, 2008**

*451 Communications*  
785.409.3431  
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**Jarda Kopa, 2008**

*Kopa's Concrete Design*  
785.383.3244  
jarda.kopa@hotmail.com

**Reyes Labrador, 2005**

*Latin Salsa Club*  
785.233.4729

**Arturo Lassiter, 2007**

*Top City Music Group, Inc.*  
785.969.2826  
lassiter2007@sbcglobal.net

**Amanda Law, 2010**

*The Jumpin' Jelly Beans Patch Day Care Home*  
785.783.3544  
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**Dianne Lawson, 2008**

*Dianne Lawson Astroger & Feng Shu Cons.*  
785.232.2836  
cappie0113@aol.com

**Alicia Lee, 2005**

*Creative Desktops, LLC & Creat IT Elements*  
785.272.0416  
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**Amber Leonetti, 2010**

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785.224.4579  
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**Sheila Locke, 2004**

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785.554.5938  
locke.sheila@gmail.com

**Kerrice Mapes, 2008**

*Sevencightfive Magazine*  
785.249.3126  
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**Beth Marolf, 2010**

*Beth's Best Cookies*  
785.246.0377

**Lynne Marshall, 2006**

*Offices that Work*  
785.354.4170  
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**Yolanda Marshall, 2008**

*Bumble's Florist*  
785.354.8414

**Vickie Meck, 2009**

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**Dawn Membrino, 2010**

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785.817.2096  
mickishdancer@yahoo.com

**Jeannine Miller, 2005**

*Jeannine's Sewing Studio*  
785.357.6840

**James Miller, 2010**

*House of Bargains*  
785.383.9779  
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**Kris Monet, 2007**

*Massage by Monet*  
785.806.8126  
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**Margo Murphy, 2010**

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785.817.6648  
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**Cheryl Myers, 2008**

*Front Porch Studios*  
785.233.0824

**Tracie Neill, 2008**

*The Crochet Studio*  
785.250.2846  
traciencill@gmail.com

**Serina Nunies, 2010**

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801.588.9606  
serinasimplysweet@gmail.com

**Nancy Ochoa, 2010**

*Paperclip, LLC*  
785.249.6449  
nancyochoa7@aol.com

**Christal Omni, 2009**

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785.478.2237  
livelife-llc@cox.net

**Yuri Ortega, 2004**

**Maria Ortega, 2004**  
*Ortega's Oak & More*  
785.232.2311

**Jenny Oxandale, 2010**

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**Melissa Patterson, 2009**

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**Karla Pelt Douglas, 2009**

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785.266.2394

**Wendy Peters, 2011**

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**Cheri Phillips, 2005**

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**Wendy Piper, 2006**

*Oogles N' Googles*  
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785.233.6600  
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*Mabuhay Asian & Oriental Food Mart*  
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**Julia Richardson, 2010**  
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**David Rodriguez, 2006**  
**Sue Rodriguez, 2006**  
*4-1-9 Designs*  
785.215.9148  
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**Julie Rodriguez, 2008**  
**Louie Rodriguez, 2008**  
*Trinity Cleaning Service, LLC*  
785.506.4646  
services@mytrinitycleaning.com

**Elizabeth Ross, 2005**  
*Above All Books & Gifts, LLLP*  
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**Patricia Samson, 2004**  
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**Jolene Savage, 2004**  
*Social Graces School of Etiquette*  
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**Nicole Schings, 2007**  
*Creative Concepts*  
785.633.4616  
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**Virginia Schmelzle, 2009**  
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**Melanie Searan, 2010**  
*Mel's Munchkins Childcare*  
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**Mickey Shaver, 2005**  
*Mickey's Promotions*  
785.233.1635  
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**Gayla (Renee) Smith, 2009**  
*Small Steps Big Leaps Family Child Care*  
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**Robert Smith Jr., 2009**  
*Smith's Excavating Services*  
785.266.7586  
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**Stephen Snyder, 2008**  
*Quality Wood Creations*  
785.862.1960  
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**Robert Soria, 2006**  
*Ritmo Productions*  
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**Pamela Sowell, 2004**  
*Prairie Earth Botanicals*  
785.554.6231  
sowellpam@netscape.net

**Yolanda Taylor, 2005**  
*Heavenly Visions*  
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heavenlyvisionphotography@yahoo.com

**Jacqueline Taylor, 2010**  
*J and R Total Home Care*  
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jackeektaylor@yahoo.com

**Jane Tetuan, 2005**  
*Abundant Life Health Center*  
785.845.3372  
jtetuan07@yahoo.com

**Debbie Thomas, 2010**  
*Event Management Solutions, LLC*  
785.250.7554  
events@planmysolutions.com

**Mardee Thompson, 2007**  
*The Buzz Cyber Café*  
785.267.1695  
mthompsonii@cox.net

**Taylor Thompson, 2009**  
*Rocker Records*  
785.249.0726  
tgt3184@gmail.com

**Tamara Tibbs, 2009**  
*Tamara's Tots*  
785.438.7474  
lovetat1967@yahoo.com

**Michelle Townsend, 2009**  
*Bright Beginnings Childcare*  
785.478.3890  
dearmichelle@cox.net

**Rosa Vizcaya, 2007**  
*Sparkling Homes, LLC*  
785.633.7672  
rosavizcaya@yahoo.com

**Christina Wakes, 2010**  
*Yellow Brick, USA*  
785.408.3546  
gogirl15@live.com

**Titianian Wallace, 2004**  
*Soultaker Records*  
785.554.7837  
info@soultakerrecords.com

**Teryl Warden, 2010**  
*Announceit!*  
785.249.6685  
twardengraphics@yahoo.com

**Denise Weekes, 2011**  
*Stagecoach, LLC*  
785.231.4680  
mdw98@att.net

**Bob Wenger, 2007**  
*Wenger Custom Design*  
785.224.8016  
kanbobc@yahoo.com

**Jessica Whaley, 2010**  
*Let's Play*  
785.969.5688  
jesswhaley79@yahoo.com

**Theresa Whitford, 2010**  
*Jesus Loves Me Child Care Home*  
785.272.4011  
rmwhitford74@hotmail.com

**Jannett Wiens, 2005**  
*All Occasions Consulting, LLC*  
785.845.3376  
jannett@p3eventskansas.com

**Danielle Wisner, 2011**  
*Tara's Grace*  
785.783.5360  
info@tarasgrace.org

**Christine Wurtz, 2009**  
*Pilates/Golf Pilates*  
785.221.0082  
holein1pilates@aol.com

**Roxanne Zillinger, 2009**  
*Grins & Giggles Home Childcare*  
785.580.9601  
rmzillinger@hotmail.com

# Certified MBE/WBE/DBE Businesses

**Martha Bartlett Piland**

*MB Piland Advertising & Marketing, LLC*  
Advertising Agencies  
3127 SW Huntoon  
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martha@mbpiland.com  
WBE

**Patti jon Goff**

*PTMW, Inc.*  
All Other Miscellaneous Fabricated Metal  
Product Manufacturing  
3501 NW Hwy 24  
785.232.7792  
www.ptmw.com  
WBE

**Lena Hayden**

*Nos Vemos Greetings*  
Stationary and Office Supplies Merchant  
Wholesalers  
PO Box 4183  
785.608.4168  
DBE

**Kelly Guerrero**

*Midland Contractors, Inc.*  
Water and Sewer Line and Related Structures  
Construction  
835 NE Highway 24  
785.234.8800  
kelly@midlandcontractorsinc.com  
WBE

**Suchitra Padmanabhan**

*BC Capital, Inc.*  
Financial Investment Advice  
5814 SW 29th St.  
785.481.4120  
MBE

**Joselito Enriquez**

*Ad Veritas Construction Co., Inc.*  
Industrial Building Const  
2900 SW Plass Court, Suite 203  
785.232.4913

**Beverly Drew**

*Asset LifeCycle LLC*  
Business to Business Elec  
6700 SW Topeka Blvd Bldg 170 W  
785.272.8288  
info@assetlc.com  
WBE

**Judith Cronister**

*Cronister & Company, Inc.*  
Other Heavy & Civil Engin  
5620 B SE Adams Street  
785.862.4400  
cci@cronister.com  
WBE

**Darcella Goodman**

*Good-N-Clean Janitorial Services*  
Janitorial Service  
2413 SE 21st St.  
785.234.3907  
goodncleanjanitorial@cox.net  
DBE, MBE, WBE

**January Scott**

*JHS Solutions LLC*  
Administrative Management  
99 SW Pepper Tree Lane  
785.249.3759  
www.januaryscott.com  
WBE, MBE

**Lonnie Williams**

*L & J Building Maintenance, LLC*  
Janitorial Service  
1224 SW Cornwall Street  
785.266.9075  
ljw@att.net  
DBE

**Michaela Shaver**

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Other Direct Selling Esta  
601 Southwest Warren Avenue  
785.233.1635  
mickey123@cox.net  
WBE, MBE, DBE

**Cheryl Mather**

*CTCR, Inc.*  
Traffic Control  
1500 NW Polk Street  
785.478.9374  
DBE

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Tie Resteel, Erect Structural Steel  
5324 SW 53rd Street  
785.862.4329  
dewell@ewellconstruction.net  
MBE

**Alonzo Harrison**

*HDB Construction Co., Inc.*  
Other Heavy & Civil Engin  
729 SE Wear Avenue  
785.232.5444  
DBE

**Ardis Neal**

*J. Neal & Sons, Inc.*  
Poured Concrete Foundation  
2230 SE Madison Street  
785.233.8482

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*Jones, Larry Trucking, Inc.*  
General Freight Trucking,  
131 SE Golden Avenue  
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DBE

**John Love**

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loveconst@aol.com  
MBE

**Arthur Munoz**

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General Freight Trucking,  
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785.232.4712  
DBE

**Renita Harrison**

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General Construction  
729 SE Wear Ave., Suite A  
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WBE, MBE, DBE

**Harriett Hamon**

*Capital Belt & Supply Inc.*  
Rubber & plastic gaskets, hoses & belts  
1718 S Kansas Ave.  
785.235.3424  
caphbelt.com  
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**Dolores Corcoran**

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Dist. Of cleaning compounds & wipes  
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WBE & MBE

**Vicky Walters**

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**Albert Lei**

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**Kim Shafer**

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WBE

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MBE

**Mary Lou Williams**

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Interior & exterior signs, vehicle graphics,  
banners, etc.  
1101 SW 17th St.  
785.232.6363  
WBE

**Melissa Handley**

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Welding & General machining Job shop.  
300 W 1st Ave.  
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WBE

**Lynda Fisher**

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Millwork & cabinets  
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WBE

**David Munoz**

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Carpet & upholstery Cleaning, Water Removal  
4630 SE 28th St.  
785.969.4635  
MBE

**Joe Gutierrez**

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Insurance  
1315 SW 6th, Unit C  
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letitia.gutierrez.pkpi@statefarm.com  
WBE, MBE

**Diana Swafford**

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Painting Supplies  
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WBE, DBE

# YES.

Did we answer too soon?



**In Topeka we have a habit of anticipating needs.** Being proactive. And being responsive. We understand that looking for the right place to start or relocate a business is a difficult task. You want the whole package – a low cost of doing business, a smart and well-trained work force, a business friendly community with aggressive incentives and land resources. You want to work with a group that will say yes to your grandest of plans and figure out how to make them happen. You want a place that sees no dream as too big. Is it too much to ask for? This is one of those rare occasions when we say, “No.”

Find out how Topeka, Kansas can serve all your unique entrepreneurial needs. Contact Cyndi Hermocillo-Legg at 785.231.6000 or [clegg@GoTopeka.com](mailto:clegg@GoTopeka.com).

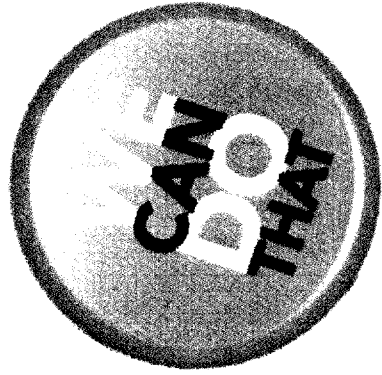
WE  
CAN  
DO  
THAT

[GoTopeka.com](http://GoTopeka.com)

  
**GoTopeka**  
ECONOMIC PARTNERSHIP

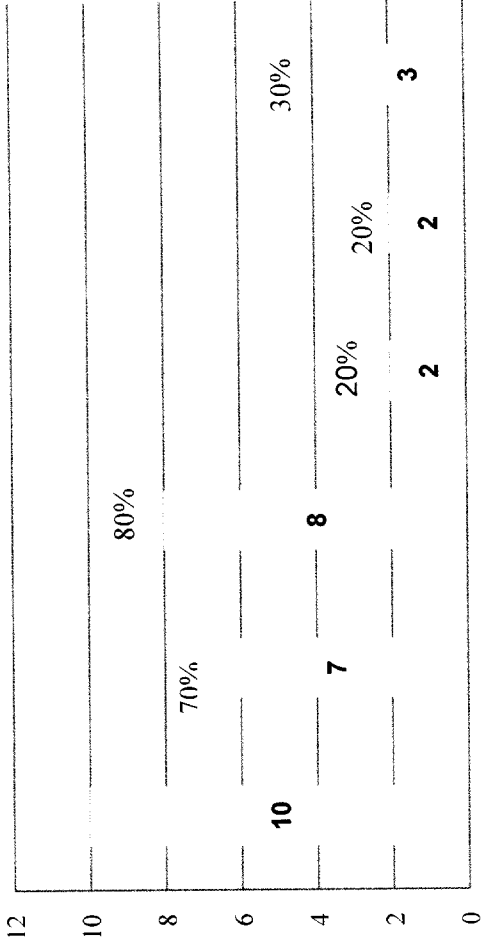


Greater  
**Topeka**  
 CHAMBER & GO TOPEKA



Entrepreneurial & Minority  
 Business Development  
 GO **Topeka** ECONOMIC PARTNERSHIP

# 2011 MWBD Council Composition:

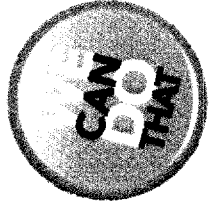


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CHAMBER & GO TOPEKA



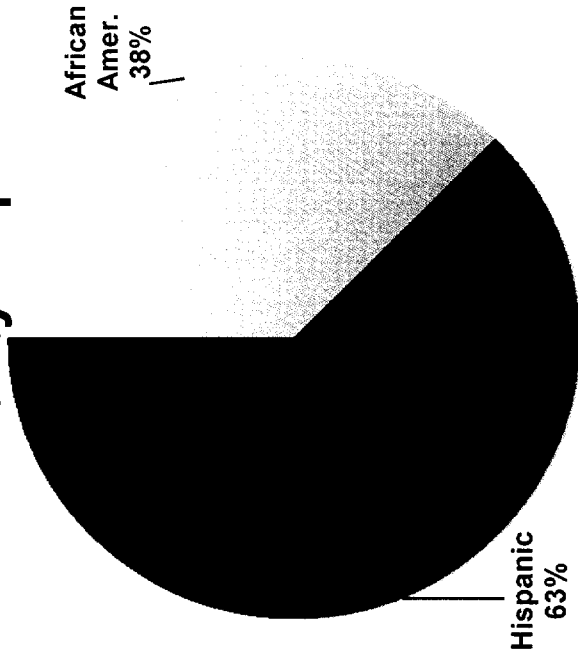
Entrepreneurial & Minority  
Business Development  
GO Topeka ECONOMIC PARTNERSHIP



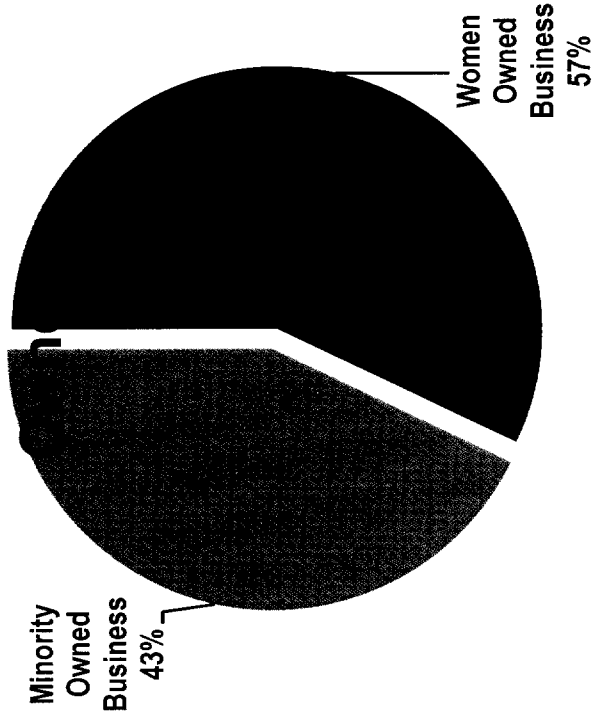


# 2011 MWBD Council Composition:

## Minority Rep.



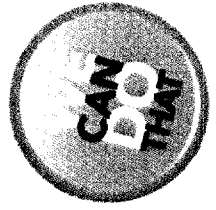
## Small Business



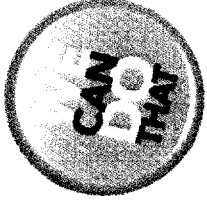
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**Topeka**  
CHAMBER & GO TOPEKA



Entrepreneurial & Minority  
Business Development  
GO Topeka ECONOMIC PARTNERSHIP



# EMBD Program Outcomes (2009-2010)



## Training/Education :

59 workshops = 1,938 entrepreneurs/professionals serviced  
Evaluations 4.0 or Higher (5 being the highest)

## Number of Small Businesses Counseled :

536 entrepreneurs  
79% are from priority population (Minority, Women, LMI)  
182 of total were materially assisted

## First Step FastTrac Programs:

450 total graduates  
157 total graduates in operation today.

### Entrepreneurial Track

1. Feasibility Plan

### Child Care Track

1. Business Plan
2. (26) KHDE Hours Toward License
3. College Credit (ACCC, HCCC)
4. Parent Handbook and Contract

((4)“Materially assisted” means assistance, something beyond a phone call, (I.E. one on one technical support , helping arrange assistance, setting up meetings to address issues, developing solutions to identified issues and problems, etc.)



Greater

# Topeka

CHAMBER & GO TOPEKA



Entrepreneurial & Minority  
Business Development

GO Topeka ECONOMIC PARTNERSHIP

## EMBD Programming Receiving National Exposure :

- ✓ Community Development Financial Institution – US Treasury Endorsement of the Topeka Shawnee County First Opportunity Fund, L. L. C. (TSCFOF).
  - Capital led strategies that specifically serve Low Income Target Markets
  - Capitalized to date \$404K
  - Portfolio- 4 loans made to LITM entrepreneurs, \$28K
- ✓ Institute for Competitive Workforce cited GO Topeka's EMBD as a national model to follow.
  - Diverse training/educational components to service entrepreneurs/ professionals.
  - Number of entrepreneurs served and evaluated.
  - Microloan product – TSCFOF.
  - FSFT Program



CHAMBER & GO TOPEKA



Entrepreneurial & Minority  
Business Development

GO Topeka ECONOMIC PARTNERSHIP



# EMBD Programming Receiving National Exposure :

## ✓ Advanced Automation Robotics:

### GO Topeka's EMBD & MWBD Council

#### Benefits

1. Targeted effort in California Corridor – Highland Park High School
2. First of its kind in the nation
3. Fall 2011 – (18) students enrolled and after pilot will have maximum enrollment of (24) in each section.
4. Services all (3) USD 501 High Schools
5. Washburn Tech – Phase (2) will service the post-secondary option Summer 2012
6. Sole Merit Certification Site for the State of Kansas by the end of 2012
7. Support Existing Businesses (36 in the state of Kansas that use this specific robot)

