GROWTH ORGANIZATION OF TOPEKA / SHAWNEE COUNTY, INC. - PUBLIC

Financial Statements & Accountant's Compilation Report

April 30, 2017

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc. 120 S.E. 6th Ave., Suite 110 Topeka, Kansas 66603

Management is responsible for the accompanying financial statements of Growth Organization of Topeka / Shawnee County, Inc.—Public (a division of Growth Organization of Topeka/Shawnee County, Inc., consisting primarily of activities related to the City of Topeka and Shawnee County Joint Economic Development Organization grant), (Go Topeka), which comprise the statements of assets, liabilities and change in funds-modified cash basis as of April 30, 2017, and the related statement of income and expense-modified cash basis for the one month and four month periods then ended, and for determining that the modified cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the modified cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The accompanying supplementary information listed below is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was not subject to our compilation engagement. We do not express an opinion, a conclusion, nor provide any form of assurance on such information.

Supplemental information (presented only for supplementary analysis purposes):

Schedule of committed/pending incentive offers and site expenditures as of April 30, 2017.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.-Public.

Mize Houser & Company P.A. Certified Public Accountants

Mige Houses & Congrany P.a.

August 10, 2017 Topeka, Kansas

BNO:rb:sc Enclosures

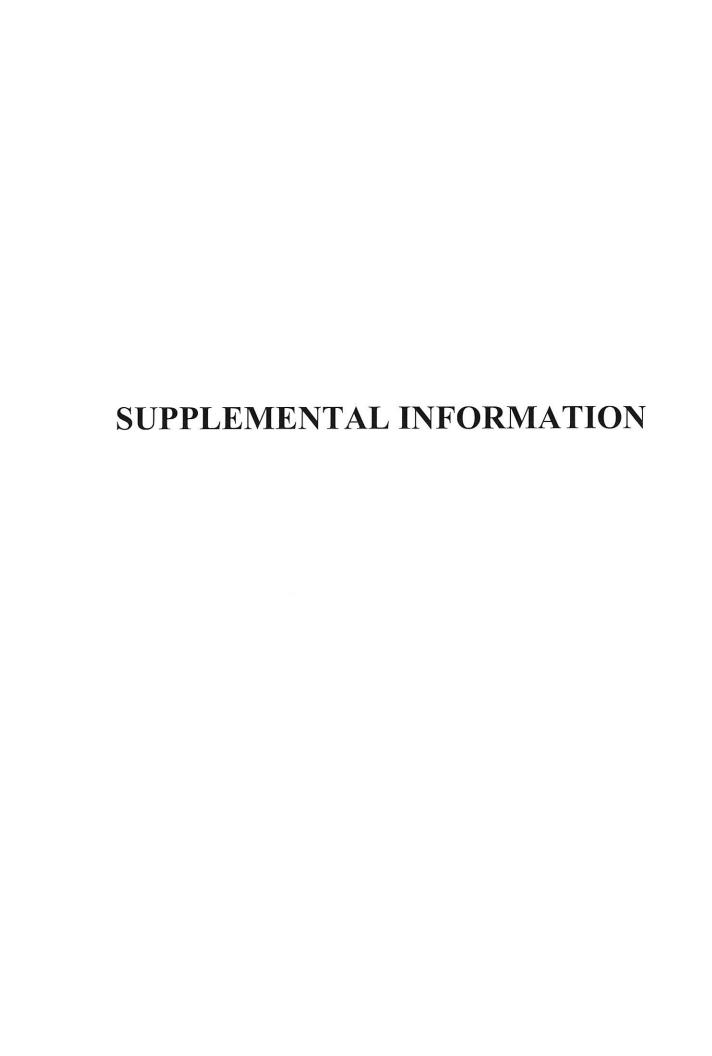
Go Topeka, Inc. Statement of Assets, Liabilities, & Change In Funds-Public - Modified Cash Basis April 30, 2017

Assets

Current Assets Cash-Sales Tax (A) Investments-Sales Tax (A) Total Current Assets		9,311,292 5,894,125 15,205,417
Other Assets Land Held for Development Total Other Assets Total Assets	7,473,383	7,473,383 22,678,800
Liabilities and F		
EMBD Carryover Due to/(from) Chamber KF Park & Fire House Fund Other Payables	908,125 1,139 203,159 783	
Total Current Liabilities		1,113,206
Fund Balances Opening Fund Balance Excess-Current Year	20,901,272 664,322	21,565,594
Total Liabilities and Fund Balance		22,678,800

Go Topeka, Inc. Statement of Income and Expense - Public Modified Cash Basis April 30, 2017

	Actual	urrent Period <u>Budget</u>	Variance	<u>Actual</u>	Year to Date <u>Budget</u>	Variance
Revenue						
Sales Tax Net Investment Income (Fees) Other Program Revenue Total Revenues	416,667 2,802 8,380 427,848	416,666 1,050 1,000 418,716	1 1,752 7,380 9,132	1,666,667 7,886 34,196 1,708,748	1,666,664 4,200 2,400 1,673,264	3 3,686 31,796 35,484
A A	127,010	110,110	0,102	1,100,110	.,,	33,13
Expenses						
Program Expenses						
Business Retention New Business Attraction	10,883 16,529	16,176 35,821	5,293 19,292	45,782 126,257	62,154 242,185	16,372 115,928
Workforce Development	12,276	16,017	3,742	49,357	123,268	73,911
Government Relations Consultant	1,500	1,625	125	8,000	6,250	(1,750)
Research & Governmt'l Relations	8,858	11,246	2,388	59,145	84,634	25,490
Entrepreneurial & Minority Bus Dev Small Business Innovation Center	46,341 810	42,476 900	(3,865) 90	181,356 3,195	219,654 28,600	38,299 25,405
Site/Prospect Support	447	28,900	28,453	1,597	65,500	63,903
Incentives & Site Expend - Direct	122,928	122,928	0	119,540	122,928	3,388
Total Program Expenses	220,572	276,090	55,518	594,229	955,175	360,946
_			212	00.007	04.000	4 000
General & Administrative Expenses	7,012	7,825	813	30,237	31,300	1,063
Total Operating Expenses	227,583	283,915	56,331	624,466	986,475	362,009
Transfer to Visioning	0	0	0	75,000	75,000	0
Small Business Incentive Program	51,336	51,350	14	69,485	69,850	365
E Topeka Learning Ctr	14,900	14,900	0	275,475	275,900	425
Revenues over (under) Expenses	134,029	68,551	65,478	664,322	266,039	398,283



Go Topeka, Inc. Committed/Pending Incentive Offers and Site Expenditures April 30, 2017

<u>Totals</u>	180,000 82,000 1,077,800 70,000	80,000 260,000 206,000 1,000,000 665,000	3,720,800	1,608,900 3,724,525 50,000 91,700	5,475,125 9,195,925	703,000 703,000	9,898,925	908,125 203,159 11,010,209
	0 1,0	÷		3,7				9 2 11,0
THEREAFTER		30,000 280,000 105,000	415,000		415,000	344,000 344,000	759,000	
2021	20,000	10,000	290,000		290,000	0	290,000	
2020	61,000	10,000 53,800 160,000 100,000	404,800	:	404,800	0	404,800	
2019	61,000	10,000 53,800 160,000 100,000	404,800		404,800	0	404,800	
2018	90,000 36,000 60,000 20,000	10,000 48,800 160,000 260,000	684,800	1,468,900 2,750,000 45,000	4,263,900	259,000	5,207,700	
2017	90,000 46,000 895,800 20,000 70,000	10,000 260,000 49,600 80,000	1,521,400	140,000 974,525 50,000 46,700	1,211,225	100,000	2,832,625	
Cash:	Committed - Performance Based: Alorica Big Heart Pet 2015 FHLB Koch & Co PTMW	Yantra Mars Escrow - Employment Incentive Futamura USA se2 Reser's	Total Committed - Performance Based	Expected: 49th Street Project East Topeka Learning Center Site Improvements Dev. & Maintenance	l otal Expected Total Committed and Expected	Under Consideration: Pending Cash Incentives Total Under Consideration	Total before EMBD	EMBD Carryover KF Park and Fire House Fund Total

See Accountant's Compilation Report

GROWTH ORGANIZATION OF TOPEKA / SHAWNEE COUNTY, INC. - PUBLIC

Financial Statements & Accountant's Compilation Report

May 31, 2017

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc. 120 S.E. 6th Ave., Suite 110 Topeka, Kansas 66603

Management is responsible for the accompanying financial statements of Growth Organization of Topeka / Shawnee County, Inc.—Public (a division of Growth Organization of Topeka/Shawnee County, Inc., consisting primarily of activities related to the City of Topeka and Shawnee County Joint Economic Development Organization grant), (Go Topeka), which comprise the statements of assets, liabilities and change in funds-modified cash basis as of May 31, 2017, and the related statement of income and expense-modified cash basis for the one month and five month periods then ended, and for determining that the modified cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the modified cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

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Supplemental information (presented only for supplementary analysis purposes):

Schedule of committed/pending incentive offers and site expenditures as of May 31, 2017.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.-Public.

Mize Houser & Company P.A. Certified Public Accountants

Mige Houses & Congramy P.a.

August 10, 2017 Topeka, Kansas

BNO:rb:sc Enclosures

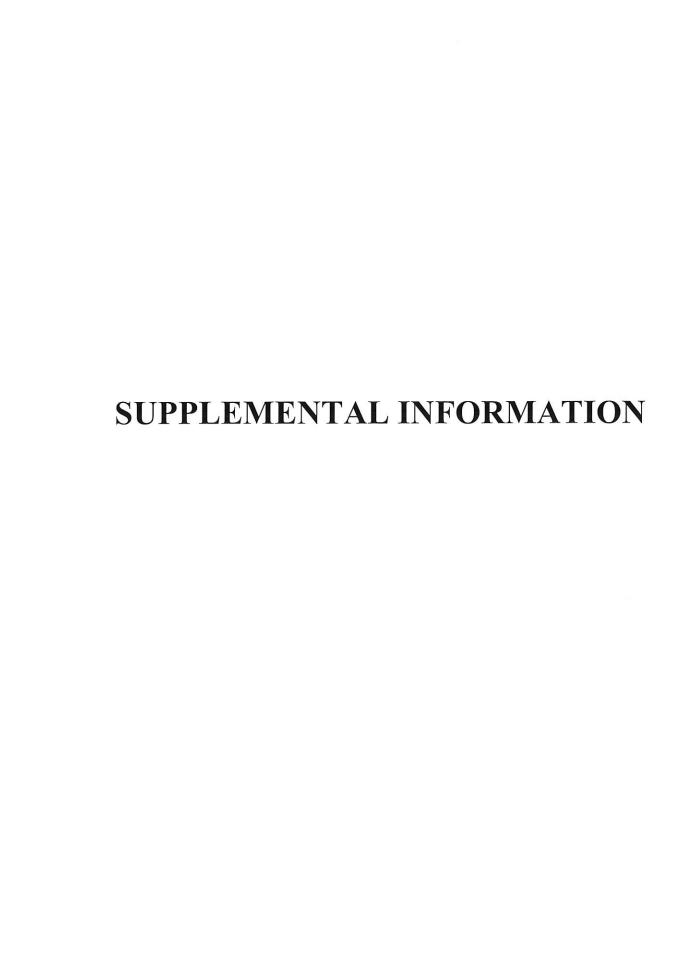
Go Topeka, Inc. Statement of Assets, Liabilities, & Change In Funds-Public - Modified Cash Basis May 31, 2017

Assets

Current Assets Cash-Sales Tax (A) Investments-Sales Tax (A) Total Current Assets		9,619,995 5,895,861 15,515,856
Other Assets Land Held for Development Total Other Assets	7,442,408	7,442,408
Total Assets		22,958,264
Liabilities a	and Fund Balance	
Current Liabilities EMBD Carryover Due to/(from) Chamber KF Park & Fire House Fund Other Payables	908,125 1,042 203,159 1,127	
Total Current Liabilities		1,113,453
Fund Balances Opening Fund Balance Excess-Current Year	20,901,272 943,539	21,844,811
Total Liabilities and Fund Balance		22,958,264

Go Topeka, Inc. Statement of Income and Expense - Public Modified Cash Basis May 31, 2017

	Current Period <u>Actual</u> <u>Budget</u> <u>Variance</u>			<u>Actual</u>	Year to Date <u>Budget</u>	<u>Variance</u>
Revenue						
Sales Tax Net Investment Income (Fees) Other Revenue	416,667 1,823 4,573	416,666 1,050 9,000	1 773 (4,427)	2,083,333 9,709 38,768	2,083,330 5,250 13,700	3 4,459 25,068
Total Revenues	423,063	426,716	(3,653)	2,131,810	2,102,280	29,530
Expenses						
Program Expenses						
Business Retention New Business Attraction Workforce Development Government Relations Consultant Research & Governmt'l Relations Entrepreneurial & Minority Bus Dev Small Business Innovation Center Site/Prospect Support Incentives & Site Expend - Direct	11,447 21,152 16,461 - 10,827 28,070 810 4,326 28,800	16,176 35,821 44,017 1,500 11,246 40,211 900 3,900 28,800	4,729 14,669 27,556 1,500 419 12,141 90 (426)	57,229 147,409 65,643 8,000 69,971 209,425 4,005 5,924 148,340	78,331 278,006 167,286 7,750 95,881 259,864 29,500 69,400 151,728	21,102 130,597 101,643 (250) 25,910 50,439 25,495 63,476 3,388
Total Program Expenses	121,893	182,571	60,678	715,946	1,137,746	421,800
General & Administrative Expenses	8,067	7,825	(242)	38,305	39,126	821
Total Operating Expenses	129,960	190,396	60,436	754,251	1,176,872	422,621
Transfer to Visioning Broadband Small Business Incentive Program E Topeka Learning Ctr 49th St Road Project	0 30 1,975 7,855 4,200	0 30 1,975 7,855 4,200	0 0 0 0	75,000 30 71,460 283,330 4,200	75,000 30 71,825 283,755 4,200	0 0 365 425 0
Revenues over (under) Expenses	279,043	222,260	56,783	943,539	490,598	452,941



Go Topeka, Inc. Committed/Pending Incentive Offers and Site Expenditures May 31, 2017

<u>Totals</u>	0 82,000 1,049,000	000,07	260,000 206,000 1,000,000 665,000	3,412,000	1,604,700 3,716,670 50,000 88.332	5,459,702	8,871,702	703,000	9,574,702	908,125 203,159 10,685,986
	0,1,0		÷.		1,6 3,7	0 5,4				9 2 10,6
THEREAFTER		30,000	280,000 105,000	415,000			415,000	344,000 344,000	759,000	
2021		10,000	160,000	270,000		0	270,000	0	270,000	
2020	61,000	10,000	53,800 160,000 100,000	384,800		0	384,800	0	384,800	
2019	61,000	10,000	53,800 160,000 100,000	384,800		0	384,800	0	384,800	
2018	36,000	10,000	48,800 160,000 260,000	574,800	1,468,900 2,750,000 45,000	4,263,900	4,838,700	259,000	5,097,700	
2017	46,000 867,000	70,000	49,600 80,000	1,382,600	135,800 966,670 50,000 43,332	1,195,802	2,578,402	100,000	2,678,402	
Cash:	Alorica Big Heart Pet 2015 FHLB Koch & Co	PTMW Yantra Mars Escrow - Employment Incentive	Futamura USA se2 Reser's	Total Committed - Performance Based	Expected: 49th Street Project East Topeka Learning Center Site Improvements Dev. & Maintenance	Total Expected	Total Committed and Expected	Under Consideration: Pending Cash Incentives Total Under Consideration	Total before EMBD	EMBD Carryover KF Park and Fire House Fund Total

See Accountant's Compilation Report

GROWTH ORGANIZATION OF TOPEKA / SHAWNEE COUNTY, INC. - PUBLIC

Financial Statements & Accountant's Compilation Report

June 30, 2017

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc. 120 S.E. 6th Ave., Suite 110 Topeka, Kansas 66603

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Supplemental information (presented only for supplementary analysis purposes):

Schedule of committed/pending incentive offers and site expenditures as of June 30, 2017.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.-Public.

Mize Houser & Company P.A. Certified Public Accountants

Mige Houses & Congrany P.a.

August 10, 2017 Topeka, Kansas

BNO:rb:sc Enclosures

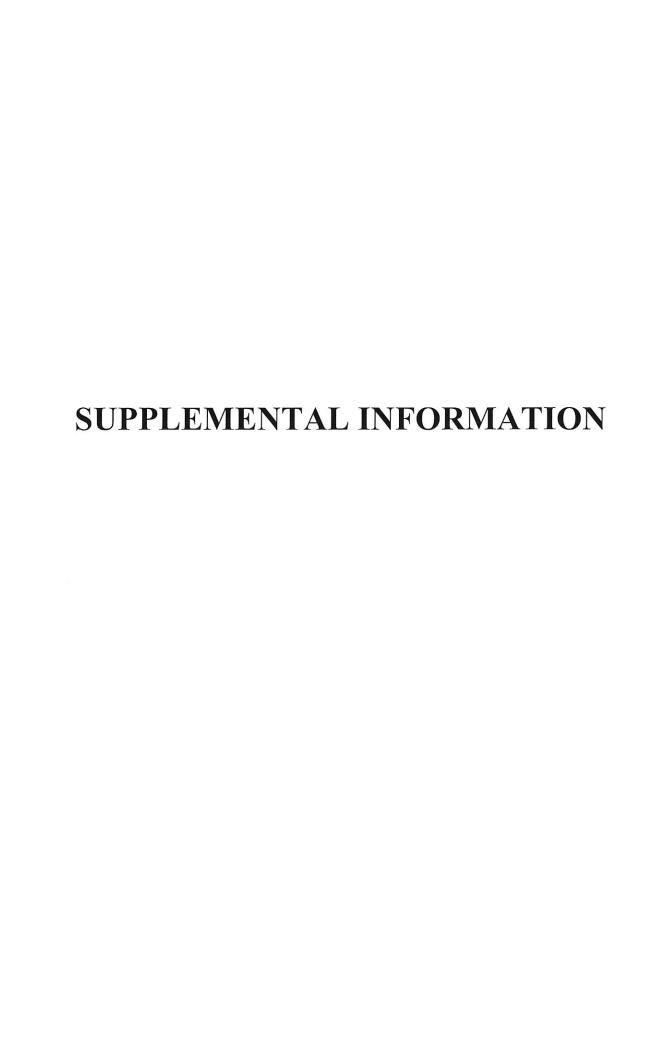
Go Topeka, Inc. Statement of Assets, Liabilities, & Change In Funds-Public - Modified Cash Basis June 30, 2017

Assets

Current Assets Cash-Sales Tax (A) Investments-Sales Tax (A) Total Current Assets		9,761,112 5,897,460 15,658,572
Other Assets		
Land Held for Development	7,442,408	
Total Other Assets		7,442,408
Total Assets		23,100,980
Liabilities and Fu	nd Balance	
Current Liabilities EMBD Carryover Due to/(from) Chamber	908,125 -6,815	
KF Park & Fire House Fund	203,159	
Other Payables	1,150	
Total Current Liabilities		1,105,619
Fund Balances Opening Fund Balance Excess-Current Year	20,901,272 1,094,089	
	3 10 100 000 000 000 000 000 000 000 000 	21,995,361
Total Liabilities and Fund Balance		23,100,980

Go Topeka, Inc. Statement of Income and Expense - Public Modified Cash Basis June 30, 2017

	Actual	urrent Period <u>Budget</u>	<u>Variance</u>	<u>Actual</u>	Year to Date <u>Budget</u>	<u>Variance</u>
Revenue						
Sales Tax	416,667	416,666	1	2,500,000	2,499,996	4
Net Investment Income (Fees) Other Revenue	1,681 943	1,050 1,300	631 (357)	11,389 39,711	6,300 15,000	5,089 24,711
Total Revenues	419,290	419,016	274	2,551,101	2,521,296	29,805
Expenses						
Program Expenses						
Business Retention	4,110	17,426	13,316	61,339	95,757	34,418
New Business Attraction	71,162	39,871	(31,291)	218,571	317,877	99,306
Workforce Development	20,144	14,017	(6,127)	85,787	181,303	95,515
Government Relations Consultant		26,625	26,625	8,000	34,375	26,375
Research & Governmt'l Relations	8,535	11,246	2,711	78,506	107,127	28,620
Entrepreneurial & Minority Bus Dev	40,452	57,811	17,359	249,878	317,677	67,799
Small Business Innovation Center	810	25,900	25,090	4,815	55,400	50,585
Site/Prospect Support	3,763	3,900	137	9,687	73,300	63,613
Incentives & Site Expend - Direct		=2	-	148,340	151,728	3,388
Total Program Expenses	148,976	196,797	47,820	864,923	1,334,543	469,620
General & Administrative Expenses	7,126	7,825	699	45,431	46,951	1,520
Total Operating Expenses	156,103	204,622	48,519	910,354	1,381,494	471,140
Transfer to Visioning	0	0	0	75,000	75,000	0
Broadband	0	0	0	30	30	0
Small Business Incentive Program	44,048	44,050	2	115,508	115,875	367
E Topeka Learning Ctr	2,790	2,800	10	286,120	286,555	435
49th St Road Project	65,800	65,800	0	70,000	70,000	0
Revenues over (under) Expenses	150,550	101,744	48,796	1,094,089	592,342	501,747



Go Topeka, Inc. Committed/Pending Incentive Offers and Site Expenditures June 30, 2017

Totals	0 82,000 1,049,000	70,000 80,000 260,000	125,000 206,000 1,000,000 665,000	3,537,000	1,600,500 3,708,815 50,000 88,332	5,447,647	8,984,647	578,000	9,562,647	908,125 203,159 10,673,931
THEREAFTER	c	30,000	280,000	415,000		0	415,000	344,000 344,000	759,000	1 11
2021 I		10,000	160,000	270,000		0	270,000	0	270,000	
2020	61,000	10,000	53,800 160,000 100,000	384,800		0	384,800	0	384,800	
2019	61,000	10,000	53,800 160,000 100,000	384,800		0	384,800	0	384,800	
2018	36,000	10,000	125,000 48,800 160,000 260,000	699,800	1,468,900 2,750,000 45,000	4,263,900	4,963,700	134,000	5,097,700	
2017	46,000 867,000	70,000 10,000 260,000	49,600 80,000	1,382,600	131,600 958,815 50,000 43,332	1,183,747	2,566,347	100,000	2,666,347	
Cash:	Committed - Performance Based: Alorica Big Heart Pet 2015 FHLB Koch & Co	PTMW Yantra Mars Escrow - Employment Incentive	Mars Twix Futamura USA se2 Reser's	Total Committed - Performance Based	Expected: 49th Street Project East Topeka Learning Center Site Improvements Dev. & Maintenance	Total Expected	Total Committed and Expected	Under Consideration: Pending Cash Incentives Total Under Consideration	Total before EMBD	EMBD Carryover KF Park and Fire House Fund Total