

GROWTH ORGANIZATION OF TOPEKA /
SHAWNEE COUNTY, INC. - PUBLIC

Financial Statements & Accountant's
Compilation Report

April 30, 2018

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc.
120 S.E. 6th Ave., Suite 110
Topeka, Kansas 66603

Management is responsible for the accompanying financial statements of Growth Organization of Topeka / Shawnee County, Inc.–Public (a division of Growth Organization of Topeka/Shawnee County, Inc., consisting primarily of activities related to the City of Topeka and Shawnee County Joint Economic Development Organization grant), (Go Topeka), which comprise the statements of assets, liabilities and change in funds-modified cash basis as of April 30, 2018, and the related statement of income and expense-modified cash basis for the one month and four month periods then ended, and for determining that the modified cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the modified cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, equity, revenues, and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The accompanying supplementary information listed below is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was not subject to our compilation engagement. We do not express an opinion, a conclusion, nor provide any form of assurance on such information.

Supplemental information (presented only for supplementary analysis purposes):

Schedule of committed/pending incentive offers and site expenditures as of April 30, 2018.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.–Public.

A handwritten signature in cursive script that reads 'Mize Houser & Company P.A.'.

Mize Houser & Company P.A.
Certified Public Accountants

July 10, 2018
Topeka, Kansas

BNO:rb:sc
Enclosures

**GO TOPEKA, INC - PUBLIC
STATEMENT OF ASSETS, LIABILITIES &
CHANGE IN FUNDS-MODIFIED CASH BASIS
FROM 1/01/18 TO 4/30/18**

ASSETS

Current Assets

Cash - Public	12,365,990
Cash	200
Investments - Public	5,935,055
Due From(To) Affiliates	(125,045)
Total Current Assets	<u>18,176,200</u>

Fixed Assets

Other Assets

Land Held for Dev-Central	1,904,407
Land Held for Dev-Kanza Fire	5,403,249
Total Other Assets	<u>7,307,656</u>
Total Assets	<u><u>25,483,856</u></u>

LIABILITIES & FUND BALANCE

Current Liabilities

Accrued Payroll WH & Other	(2,953)
KF Park & Fire House Fund	203,159
EMBD Carryover	974,439
Total Current Liabilities	<u>1,174,644</u>

Fund Balances

Opening Fund Balance	23,315,630
Excess-Current Year	993,582
Total Fund Balance	<u>24,309,211</u>
Total Liabilities & Fund Bal	<u><u>25,483,856</u></u>

SEE ACCOUNTANT'S COMPILATION REPORT

GO TOPEKA, INC
STATEMENT OF INCOME AND EXPENSE - PUBLIC
MODIFIED CASH BASIS
APRIL 30, 2018

	Current Period			Year to Date		
	<u>Actual</u>	<u>Budget</u>	<u>Over(Under)</u>	<u>Actual</u>	<u>Budget</u>	<u>Over(Under)</u>
Revenue						
Sales Tax	416,667	416,667	-	1,666,667	1,666,664	3
Net Investment Income (Fees)	971	50	921	1,673	200	1,473
Investment MV Change	6,450	-	6,450	25,484	-	25,484
Other Revenue	5,493	1,900	3,593	31,713	7,600	24,113
Total Revenues	429,581	418,617	10,964	1,725,537	1,674,464	51,073
Expenses						
Program Expenses						
Economic Development	14,055	20,027	(5,972)	58,519	80,109	(21,590)
Government Relations	-	1,625	(1,625)	5,500	6,250	(750)
Entrepreneurial & Minority Bus Dev	24,508	39,402	(14,894)	81,948	194,659	(112,711)
New Business Attraction	7,818	24,100	(16,282)	85,148	165,300	(80,152)
Marketing Communications	9,156	9,128	28	34,548	36,511	(1,963)
Business Retention	6,231	15,064	(8,833)	32,190	56,405	(24,215)
Research	266	3,672	(3,406)	8,968	32,238	(23,270)
PTAC (EMBD Grant)	7,952	10,193	(2,241)	34,594	40,772	(6,178)
Site/Prospect Support	359	3,750	(3,391)	522	15,000	(14,478)
Small Business Development Ctr	-	900	(900)	8,120	28,600	(20,480)
Workforce Development	12,985	41,494	(28,509)	77,132	124,775	(47,643)
Women's Initiative	-	-	-	966	-	966
Small Business Awards	70	-	70	70	-	70
Incentive/Projects	-	-	-	-	-	-
Total Program Expenses	83,400	169,355	(85,955)	428,225	780,619	(352,394)
General & Administrative Expenses	8,745	15,100	(6,355)	58,805	60,400	(1,595)
Total Operating Expenses	92,145	184,455	(92,310)	487,030	841,019	(353,989)
Broadband	0	0	-	45,138	50,000	(4,862)
Small Business Incentive Program	12,225	12,500	(275)	73,890	97,500	(23,610)
E Topeka Learning Ctr	32,419	35,000	(2,581)	125,898	135,000	(9,102)
Revenues over (under) Expenses	292,792	186,662	106,130	993,581	550,945	442,636

SEE ACCOUNTANT'S COMPILATION REPORT

SUPPLEMENTAL INFORMATION

Go Topeka, Inc.
Committed/Pending Incentive Offers and Site Expenditures
April 30, 2018

	Incentive Orig. Date	Pymts to 12/31/2017	Payments / 2018	-----Projected----- /					Total Projected	Total Projected & Paid	
				2018	2019	2020	2021	2022			THEREAFTER
Cash:											
Committed - Performance Based:											
Big Heart Pet 2015	2015	100,012		82,000						82,000	182,012
Premier Advisory Group	2017	0			45,000	45,000	45,000	45,000	45,000	225,000	225,000
Industrial Maintenance	2017	0		36,000	36,000	36,000	36,000	36,000		180,000	180,000
FHLB	2015	224,600		960,400	20,400	20,400	20,400	2,800		1,024,400	1,249,000
Yantra	2014	2,200		20,000	10,000	10,000	10,000	10,000	20,000	80,000	82,200
Mars Caramel	2017	0		110,000	150,000					260,000	260,000
Mars Twix	2017	0		125,000						125,000	125,000
Futamura USA	2016	0		61,000	61,000	28,000	28,000			178,000	178,000
se2	2016	21,600		180,000	180,000	180,000	180,000	180,000	78,400	978,400	1,000,000
Reser's	2016	0		260,000	100,000	100,000	100,000	100,000	5,000	665,000	665,000
Total Committed - Performance Based		348,412	0	1,834,400	602,400	419,400	419,400	373,800	148,400	3,797,800	4,146,212
Expected:											
49th Street Project	2017	138,600		1,468,900						1,468,900	1,607,500
East Topeka Learning Center	2017	478,452	125,898	2,624,102						2,624,102	3,228,452
Broadband	2017	53,158	45,138	65,862						65,862	164,158
Transportation	2017	0		70,000						70,000	70,000
Small Business Incentive Program	2016	407,405	73,890	226,110						226,110	707,405
Dev. & Maintenance				45,000						45,000	45,000
Total Expected		1,077,615	244,926	4,499,974	0	0	0	0	0	4,499,974	5,822,515
Total Committed and Expected			244,926	6,334,374	602,400	419,400	419,400	373,800	148,400	8,297,774	9,968,727
Under Consideration:											
Pending Cash Incentives			0	100,000	134,000	0	0	0	344,000	578,000	578,000
Total Under Consideration			0	100,000	134,000	0	0	0	344,000	578,000	578,000
Total before EMBD			244,926	6,434,374	602,400	419,400	419,400	373,800	492,400	8,875,774	10,546,727
EMBD Carryover										974,439	974,439
KF Park and Fire House Fund										203,159	203,159
Total										10,053,372	11,724,325

See Accountant's Compilation Report

**GROWTH ORGANIZATION OF TOPEKA /
SHAWNEE COUNTY, INC. - PUBLIC**

**Financial Statements & Accountant's
Compilation Report**

May 31, 2018

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc.
120 S.E. 6th Ave., Suite 110
Topeka, Kansas 66603

Management is responsible for the accompanying financial statements of Growth Organization of Topeka / Shawnee County, Inc.–Public (a division of Growth Organization of Topeka/Shawnee County, Inc., consisting primarily of activities related to the City of Topeka and Shawnee County Joint Economic Development Organization grant), (Go Topeka), which comprise the statements of assets, liabilities and change in funds-modified cash basis as of May 31, 2018, and the related statement of income and expense-modified cash basis for the one month and five month periods then ended, and for determining that the modified cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

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Supplemental information (presented only for supplementary analysis purposes):

Schedule of committed/pending incentive offers and site expenditures as of May 31, 2018.

We are not independent with respect to Growth Organization of Topeka / Shawnee County, Inc.–Public.

A handwritten signature in cursive script that reads "Mize Houser & Company P.A.".

Mize Houser & Company P.A.
Certified Public Accountants

July 10, 2018
Topeka, Kansas

BNO:rb:sc
Enclosures

GO TOPEKA, INC - PUBLIC
STATEMENT OF ASSETS, LIABILITIES &
CHANGE IN FUNDS-MODIFIED CASH BASIS
FROM 1/01/18 TO 5/31/18

ASSETS

Current Assets

Cash - Public	12,643,127
Cash	200
Investments - Public	5,942,712
Due From(To) Affiliates	(211,354)
Total Current Assets	<u>18,374,686</u>

Fixed Assets

Other Assets

Land Held for Dev-Central	1,904,407
Land Held for Dev-Kanza Fire	5,403,249
Total Other Assets	<u>7,307,656</u>
Total Assets	<u><u>25,682,342</u></u>

LIABILITIES & FUND BALANCE

Current Liabilities

Accrued Payroll WH & Other	(1,267)
KF Park & Fire House Fund	203,159
EMBD Carryover	974,439
Total Current Liabilities	<u>1,176,331</u>

Fund Balances

Opening Fund Balance	23,315,630
Excess-Current Year	1,190,381
Total Fund Balance	<u>24,506,011</u>
Total Liabilities & Fund Bal	<u><u>25,682,342</u></u>

SEE ACCOUNTANT'S COMPILATION REPORT

GO TOPEKA, INC
STATEMENT OF INCOME AND EXPENSE - PUBLIC
MODIFIED CASH BASIS
MAY 31, 2018

	Current Period			Year to Date		
	Actual	Budget	Over(Under)	Actual	Budget	Over(Under)
Revenue						
Sales Tax	416,667	416,667	-	2,083,333	2,083,333	-
Net Investment Income (Fees)	1,082	50	1,032	2,755	250	2,505
Investment MV Change	7,657	-	7,657	26,839	-	26,839
Other Revenue	5,749	1,900	3,849	43,763	9,500	34,263
Total Revenues	431,155	418,617	12,538	2,156,690	2,093,083	63,607
Expenses						
Program Expenses						
Economic Development	10,795	20,027	(9,232)	69,314	100,136	(30,822)
Government Relations	1,500	1,500	-	7,000	7,750	(750)
Entrepreneurial & Minority Bus Dev	14,338	33,002	(18,664)	96,285	227,661	(131,376)
New Business Attraction	1,128	22,100	(20,972)	86,276	187,400	(101,124)
Marketing Communications	8,986	9,128	(142)	43,535	45,639	(2,104)
Business Retention	8,173	15,289	(7,116)	40,363	71,693	(31,330)
Research	2,597	1,722	875	11,565	33,960	(22,395)
PTAC (EMBD Grant)	10,210	10,193	17	44,805	50,965	(6,160)
Site/Prospect Support	1,026	3,750	(2,724)	1,548	18,750	(17,202)
Small Business Development Ctr	1,620	900	720	9,740	29,500	(19,760)
Workforce Development	(13,873)	12,494	(26,367)	63,258	137,268	(74,010)
Women's Initiative	-	-	-	966	-	966
Small Business Awards	1,438	-	1,438	1,508	-	1,508
Incentive/Projects	-	-	-	-	-	-
Total Program Expenses	47,938	130,105	(82,167)	476,163	910,722	(434,559)
General & Administrative Expenses	43,329	40,101	3,228	102,132	100,501	1,631
Total Operating Expenses	91,267	170,206	(78,939)	578,295	1,011,223	(432,928)
Broadband	0	0	-	45,138	50,000	(4,862)
Small Business Incentive Program	19,894	25,000	(5,106)	93,784	122,500	(28,716)
E Topeka Learning Ctr	98,982	95,000	3,982	224,880	230,000	(5,120)
Transportation	24,212	25,000	(788)	24,212	25,000	(788)
Revenues over (under) Expenses	196,800	103,411	93,389	1,190,381	654,360	536,021

SEE ACCOUNTANT'S COMPILATION REPORT

SUPPLEMENTAL INFORMATION

Go Topeka, Inc.
Committed/Pending Incentive Offers and Site Expenditures
May 31, 2018

	Incentive Orig. Date	Pymts to 12/31/2017	Payments / 2018	-----Projected----- /					Total Projected	Total Projected & Paid	
				2018	2019	2020	2021	2022			THEREAFTER
Cash:											
Committed - Performance Based:											
Big Heart Pet 2015	2015	100,012		82,000						82,000	182,012
Premier Advisory Group	2017	0			45,000	45,000	45,000	45,000	45,000	225,000	225,000
Industrial Maintenance	2017	0		36,000	36,000	36,000	36,000	36,000		180,000	180,000
FHLB	2015	224,600		960,400	20,400	20,400	20,400	2,800		1,024,400	1,249,000
Yantra	2014	2,200		20,000	10,000	10,000	10,000	10,000	20,000	80,000	82,200
Mars Caramel	2017	0		110,000	150,000					260,000	260,000
Mars Twix	2017	0		125,000						125,000	125,000
Futamura USA	2016	0		61,000	61,000	28,000	28,000			178,000	178,000
se2	2016	21,600		180,000	180,000	180,000	180,000	180,000	78,400	978,400	1,000,000
Reser's	2016	0		260,000	100,000	100,000	100,000	100,000	5,000	665,000	665,000
Total Committed - Performance Based		348,412	0	1,834,400	602,400	419,400	419,400	373,800	148,400	3,797,800	4,146,212
Expected:											
49th Street Project	2017	138,600		1,468,900						1,468,900	1,607,500
East Topeka Learning Center	2017	478,452	224,880	2,525,120						2,525,120	3,228,452
Broadband	2017	53,158	45,138	65,862						65,862	164,158
Transportation	2017	0		70,000						70,000	70,000
Small Business Incentive Program	2016	407,405	93,784	206,216						206,216	707,405
Dev. & Maintenance				45,000						45,000	45,000
Total Expected		1,077,615	363,802	4,381,098	0	0	0	0	0	4,381,098	5,822,515
Total Committed and Expected			363,802	6,215,498	602,400	419,400	419,400	373,800	148,400	8,178,898	9,968,727
Under Consideration:											
Pending Cash Incentives			0	100,000	134,000	23,000	183,000	37,400	429,000	906,400	906,400
Total Under Consideration			0	100,000	134,000	23,000	183,000	37,400	429,000	906,400	906,400
Total before EMBD			363,802	6,315,498	602,400	419,400	419,400	373,800	577,400	9,085,298	10,875,127
EMBD Carryover										974,439	974,439
KF Park and Fire House Fund										203,159	203,159
Total										10,262,896	12,052,725

See Accountant's Compilation Report

**GROWTH ORGANIZATION OF TOPEKA /
SHAWNEE COUNTY, INC. - PUBLIC**

**Financial Statements & Accountant's
Compilation Report**

June 30, 2018

Accountant's Compilation Report



Growth Organization of Topeka / Shawnee County, Inc.
120 S.E. 6th Ave., Suite 110
Topeka, Kansas 66603

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Mize Houser & Company P.A.
Certified Public Accountants

July 10, 2018
Topeka, Kansas

BNO:rb:sc
Enclosures

GO TOPEKA, INC - PUBLIC
STATEMENT OF ASSETS, LIABILITIES &
CHANGE IN FUNDS-MODIFIED CASH BASIS
FROM 1/01/18 TO 6/30/18

ASSETS

Current Assets

Cash - Public	12,463,268
Cash	200
Investments - Public	5,950,930
Due From(To) Affiliates	(182,558)
Total Current Assets	<u>18,231,840</u>

Fixed Assets

Other Assets

Land Held for Dev-Central	1,904,407
Land Held for Dev-Kanza Fire	5,403,249
Total Other Assets	<u>7,307,656</u>
Total Assets	<u><u>25,539,496</u></u>

LIABILITIES & FUND BALANCE

Current Liabilities

KF Park & Fire House Fund	203,159
EMBD Carryover	974,439
Total Current Liabilities	<u>1,177,598</u>

Fund Balances

Opening Fund Balance	23,315,630
Excess-Current Year	1,046,268
Total Fund Balance	<u>24,361,898</u>
Total Liabilities & Fund Bal	<u><u>25,539,496</u></u>

SEE ACCOUNTANT'S COMPILATION REPORT

GO TOPEKA, INC
STATEMENT OF INCOME AND EXPENSE - PUBLIC
MODIFIED CASH BASIS
JUNE 30, 2018

	Current Period			Year to Date		
	Actual	Budget	Over(Under)	Actual	Budget	Over(Under)
Revenue						
Sales Tax	416,667	416,667	-	2,500,000	2,500,000	-
Net Investment Income (Fees)	1,396	50	1,346	4,151	300	3,851
Investment MV Change	8,217	-	8,217	35,056	-	35,056
Other Revenue	801	1,900	(1,099)	44,564	11,400	33,164
Total Revenues	427,081	418,617	8,464	2,583,771	2,511,700	72,071
Expenses						
Program Expenses						
Economic Development	10,868	26,148	(15,280)	80,182	126,284	(46,102)
Government Relations	3,000	26,625	(23,625)	10,000	34,375	(24,375)
Entrepreneurial & Minority Bus Dev	28,998	34,489	(5,491)	125,284	262,150	(136,866)
New Business Attraction	41,177	22,400	18,777	127,454	209,800	(82,346)
Marketing Communications	12,179	13,692	(1,513)	55,713	59,330	(3,617)
Business Retention	9,677	17,984	(8,307)	50,040	89,677	(39,637)
Research	1,556	1,422	134	13,121	35,382	(22,261)
PTAC (EMBD Grant)	8,823	13,265	(4,442)	53,627	64,231	(10,604)
Site/Prospect Support	2,513	3,750	(1,237)	4,061	22,500	(18,439)
Small Business Development Ctr	2,430	25,900	(23,470)	12,170	55,400	(43,230)
Workforce Development	31,668	45,139	(13,471)	94,926	182,407	(87,481)
Women's Initiative	-	-	-	966	-	966
Small Business Awards	16,525	-	16,525	18,033	-	18,033
Incentive/Projects	-	-	-	-	-	-
Total Program Expenses	169,414	230,814	(61,400)	645,577	1,141,536	(495,959)
General & Administrative Expenses	46,278	20,124	26,154	148,410	95,624	52,786
Total Operating Expenses	215,692	250,938	(35,246)	793,987	1,237,160	(443,173)
Broadband	16,050	16,000	50	61,188	111,000	(49,812)
Small Business Incentive Program	45,650	50,000	(4,350)	139,434	172,500	(33,066)
E Topeka Learning Ctr	261,055	270,000	(8,945)	485,935	500,000	(14,065)
Transportation	7,747	8,000	(253)	31,959	33,000	(1,041)
Entrepreneur 712 Innovations	25,000	25,000	-	25,000	25,000	-
Revenues over (under) Expenses	(144,113)	(201,321)	57,208	1,046,268	433,040	613,228

SEE ACCOUNTANT'S COMPILATION REPORT

SUPPLEMENTAL INFORMATION

Go Topeka, Inc.
Committed/Pending Incentive Offers and Site Expenditures
June 30, 2018

	Incentive Orig. Date	Pymts to 12/31/2017	Payments / 2018	-----Projected----- /					Total Projected	Total Projected & Paid	
				2018	2019	2020	2021	2022			THEREAFTER
Cash:											
Committed - Performance Based:											
Big Heart Pet 2015	2015	100,012		82,000						82,000	182,012
Premier Advisory Group	2017	0			45,000	45,000	45,000	45,000	45,000	225,000	225,000
Industrial Maintenance	2017	0		36,000	36,000	36,000	36,000	36,000		180,000	180,000
FHLB	2015	224,600		960,400	20,400	20,400	20,400	2,800		1,024,400	1,249,000
Yantra	2014	2,200		20,000	10,000	10,000	10,000	10,000	20,000	80,000	82,200
Mars Caramel	2017	0		110,000	150,000					260,000	260,000
Mars Twix	2017	0		125,000						125,000	125,000
Futamura USA	2016	0		61,000	61,000	28,000	28,000			178,000	178,000
se2	2016	21,600		180,000	180,000	180,000	180,000	180,000	78,400	978,400	1,000,000
Reser's	2016	0		260,000	100,000	100,000	100,000	100,000	5,000	665,000	665,000
Total Committed - Performance Based		348,412	0	1,834,400	602,400	419,400	419,400	373,800	148,400	3,797,800	4,146,212
Expected:											
49th Street Project	2017	138,600		1,468,900						1,468,900	1,607,500
East Topeka Learning Center	2017	478,452	485,935	2,264,065						2,264,065	3,228,452
Broadband	2017	53,158	61,188	49,812						49,812	164,158
Transportation	2017	0	31,959	38,041						38,041	70,000
Small Business Incentive Program	2016	407,405	139,434	160,566						160,566	707,405
Dev. & Maintenance				45,000						45,000	45,000
Total Expected		1,077,615	718,516	4,026,384	0	0	0	0	0	4,026,384	5,822,515
Total Committed and Expected			718,516	5,860,784	602,400	419,400	419,400	373,800	148,400	7,824,184	9,968,727
Under Consideration:											
Pending Cash Incentives			0	100,000	134,000	23,000	183,000	37,400	429,000	906,400	906,400
Total Under Consideration			0	100,000	134,000	23,000	183,000	37,400	429,000	906,400	906,400
Total before EMBD			718,516	5,960,784	602,400	419,400	419,400	373,800	577,400	8,730,584	10,875,127
EMBD Carryover										974,439	974,439
KF Park and Fire House Fund										203,159	203,159
Total										9,908,182	12,052,725

See Accountant's Compilation Report