GROWTH ORGANIZATION OF TOPEKA / SHAWNEE COUNTY, INC. (PUBLIC)

Financial Statements

July 31, 2019

GO TOPEKA, INC STATEMENT OF ASSETS, LIABILITIES & CHANGES IN FUNDS - PUBLIC MODIFIED CASH BASIS FROM 01/01/2019 TO 07/31/2019

	2019
ASSETS	
Current Assets	
Cash - Public	7,658,445
Cash - ETLC	5,064,623
Investments - Public	6,076,836
Due (to) from affiliates	(79,321)
Total Current Assets	18,720,584
Fixed Assets	
Furniture & Fixtures	42,308
Vehicle/Machines/Equipment	4,544
Total Fixed Assets	46,852
Less Accum Depr/Amort	(4,691)
Book Value Fixed Assets	42,161
Other Assets	
Land Held for Dev-Central	1,904,407
Land Held for Dev-Kanza Fire	5,403,249
Land ETLC	161,690
Building ETLC	3,404,910
Total Other Assets	10,874,256
Total Assets	29,637,001
LIABILITIES & FUND BALANCE	
Current Liabilities	
KF Park & Fire House Fund	953,192
EMBD Carryover	1,163,451
Total Current Liabilities	2,116,643
Long-Term Liabilities	
ETLC Debt	6,166,881
Net Long-Term Debt	6,166,881
Total Liabilities	
	8,283,525
Fund Balances	_,
Opening Fund Balance	21,381,134
Excess-Current Year	(27,658)
Total Fund Balance	21,353,476
Total Liabilities & Fund Balance	29,637,001

GO TOPEKA, INC STATEMENT OF INCOME AND EXPENSE - PUBLIC MODIFIED CASH BASIS FROM 01/01/2019 TO 07/31/2019

	C	urrent Period	<u> </u>	Year to Date					
	<u>Actual</u>	<u>Budget</u>	Over/(Under)	<u>Actual</u>	<u>Budget</u>	Over/(Under)			
Revenue									
Sales Tax	416,667	416,667	(0)	2,916,667	2,916,669	(2)			
Net Investment Income (Fees)	16,345	-	16,345	52,906	-	52,906			
Investment MV Change	(1,359)	5,000	(6,359)	42,609	35,000	7,609			
Other Revenue	9,582	11,140	(1,558)	95,305	111,592	(16,287)			
Total Revenues	441,234	432,807	8,427	3,107,487	3,063,261	44,226			
Expenses									
Program Expenses									
Government Relations	-	1,500	(1,500)	28,000	10,875	17,125			
Entrepreneurial & Minority Bus Dev	19,364	20,075	(710)	236,994	275,776	(38,782)			
New Business Attraction	22,053	18,501	3,552	228,721	246,826	(18,105)			
Business Retention	15,794	10,887	4,908	62,395	84,518	(22,123)			
Research	19,007	9,552	9,456	59,994	76,008	(16,014)			
Site/Prospect Support	10,372	5,500	4,872	6,930	34,900	(27,970)			
Small Business Development Ctr	5,686	50,199	(44,513)	85,380	131,040	(45,660)			
Workforce Development	17,714	18,145	(432)	189,347	186,395	2,952			
Women's Initiative	2,006	2,600	(594)	4,698	21,250	(16,552)			
Small Business Awards	-	-		19,192	25,450	(6,258)			
Total Program Expenses	111,996	136,959	(24,963)	921,651	1,093,038	(171,388)			
General & Administrative Expenses	57,775	49,394	8,381	295,967	379,874	(83,907)			
Total Operating Expenses	169,771	186,353	16,582	1,217,618	1,472,912	255,295			
Incentive/Projects	-	207,197	(207,197)	1,160,440	1,450,377	(289,937)			
Broadband	-	-	-	22,025	28,553	(6,528)			
Small Business Incentive Program	29,555	30,000	(445)	113,034	210,000	(96,966)			
49th Street	-	-	-	-	-	-			
ETLC Support Corp	28,772	-	28,772	63,760	41,000	22,760			
Transportation	-	9,125	(9,125)	61,933	77,209	(15,277)			
Quality of Place	774,979	-	774,979	496,337	2,000,000	(1,503,663)			
Revenue over (under) Expenses	(561,843)	132	(561,975)	(27,658)	(2,216,791)	2,189,133			



Go Topeka, Inc. Committed/Pending Incentive Offers and Site Expenditures July 31, 2019

	lmaamtiira	Directo to	Daymanta	/					Total	Total Projected	
	Incentive Orig. Date	Pymts to 12/31/2018	Payments 2019	2019	<u>2020</u>	2021	2022	2023	THEREAFTER	Total Projected	& Paid
Cash:	<u> </u>	12/01/2010	<u> </u>	<u> </u>	<u> </u>	<u> </u>				1 10100104	<u> </u>
Committed - Performance Based:											
Big Heart Pet 2015	2015	73,595	-	93,165	-	-	-	-	-	93,165	166,760
FHLB	2015	379,240	684,775	20,400	20,400	20,400	2,800	-	_	64,000	1,128,015
Futamura USA	2016	-	16,400	150,000	28,000	28,000	-	-	-	206,000	222,400
Hills	2019	-	-	-	168,400	8,400	8,400	8,400	2,400	196,000	196,000
Industrial Maintenance	2017	-	-	36,000	36,000	36,000	36,000	36,000	-	180,000	180,000
Mars	2019	-	-	66,000	-	-	-	-	-	66,000	66,000
Mars Caramel	2017	-	-	260,000	-	-	-	-	-	260,000	260,000
Mars Twix	2017	-	-	125,000	-	-	-	-	-	125,000	125,000
Premier Advisory Group	2017	-	5,000	-	45,000	45,000	45,000	45,000	40,000	220,000	225,000
Reser's	2016	-	254,264	80,000	149,000	80,000	80,000	16,000	-	405,000	659,264
se2	2016	198,000	200,000	200,000	200,000	200,000	200,000	2,000	-	802,000	1,200,000
Yantra	2014	2,200	-	12,400	10,000	10,000	10,000	10,000	10,000	62,400	64,600
Total Committed - Performance Based		653,035	1,160,440	1,042,965	656,800	427,800	382,200	117,400	52,400	2,679,565	4,493,040
From a set of the											
Expected:	0047	400.000		4 400 000						4 400 000	4 007 500
49th Street Project	2017	138,600	- 64.450	1,468,900	-	-	-	-	-	1,468,900	1,607,500
East Topeka Learning Center Broadband	2017	4,626,189	64,152	513,848	-	-	-	-	-	513,848	5,204,189
Transportation	2017 2017	124,980 75,146	22,025 61,933	17,153 76,568	-	-	-	-	-	17,153 76,568	164,158 213,646
Quality of Place	2017	75,146	621,337	1,378,663	-	-	-	-	-	1,378,663	2,000,000
Small Business Incentive Program	2016	- 695,975	124,217	235,783	-	-	-	-	-	235,783	1,055,975
Entrereneur 712i	2018	100,000	75,000	25,000	-	-	-	-	-	25,000	200,000
Total Expected	2010	5.760.890	968,663	3,715,915					<u> </u>	3,715,915	10,445,468
Total Expected	•	3,700,090	900,003	3,7 13,913						3,7 13,913	10,445,400
Total Committed and Expected			2,129,103	4,758,880	656,800	427,800	382,200	117,400	52,400	6,395,480	14,938,508
Under Consideration:											
Pending Cash Incentives			-	72,800	394,600	160,600	160,600	-	1,829,200	2,617,800	2,617,800
Total Under Consideration			-	72,800	394,600	160,600	160,600	-	1,829,200	2,617,800	2,617,800
Total before EMBD			2,129,103	4,831,680	1,051,400	588,400	542,800	117,400	1,881,600	9,013,280	17,556,308
EMBD Carryover										1,163,451	1,163,451
KF Park and Fire House Fund										953,192	953,192
Total										11,129,923	19,672,951

GROWTH ORGANIZATION OF TOPEKA / SHAWNEE COUNTY, INC. (PUBLIC)

Financial Statements

August 31, 2019

GO TOPEKA, INC STATEMENT OF ASSETS, LIABILITIES & CHANGES IN FUNDS - PUBLIC MODIFIED CASH BASIS FROM 01/01/2019 TO 08/31/2019

	2019
ASSETS	
Current Assets	
Cash - Public	9,131,341
Cash - ETLC	3,596,845
Investments - Public	6,083,528
Due (to) from affiliates	(82,463)
Total Current Assets	18,729,251
Fixed Assets	
Furniture & Fixtures	42,308
Vehicle/Machines/Equipment	4,544
Total Fixed Assets	46,852
Less Accum Depr/Amort	(5,270)
Book Value Fixed Assets	41,582
Other Assets	
Land Held for Dev-Central	1,904,407
Land Held for Dev-Kanza Fire	5,226,216
Land ETLC	161,690
Building ETLC	3,408,092
Total Other Assets	10,700,404
Total Assets	29,471,237
LIABILITIES & FUND BALANCE	
Current Liabilities	
KF Park & Fire House Fund	953,192
EMBD Carryover	1,163,451
Total Current Liabilities	2,116,643
Long-Term Liabilities	
ETLC Debt	6,166,881
Net Long-Term Debt	6,166,881
Total Liabilities	8,283,525
Fund Balances	
Opening Fund Balance	21,381,134
Excess-Current Year	(193,422)
Total Fund Balance	21,187,712
Total Liabilities & Fund Balance	29,471,237

GO TOPEKA, INC STATEMENT OF INCOME AND EXPENSE - PUBLIC MODIFIED CASH BASIS FROM 01/01/2019 TO 08/31/2019

	C	urrent Period	<u></u>	Year to Date				
	<u>Actual</u>	<u>Budget</u>	Over/(Under)	Actual	<u>Budget</u>	Over/(Under)		
Revenue								
Sales Tax	416,667	416,667	(0)	3,333,333	3,333,336	(3)		
Net Investment Income (Fees)	16,345	-	16,345	60,419	-	60,419		
Investment MV Change	(1,359)	5,000	(6,359)	44,358	40,000	4,358		
Other Revenue	9,582	5,140	4,442	104,009	116,732	(12,723)		
Total Revenues	441,234	426,807	14,427	3,542,119	3,490,068	52,052		
Expenses								
Program Expenses								
Government Relations	-	1,625	(1,625)	28,000	12,500	15,500		
Entrepreneurial & Minority Bus Dev	19,364	24,125	(4,760)	266,983	299,901	(32,917)		
New Business Attraction	22,053	16,501	5,552	242,052	263,328	(21,276)		
Business Retention	15,794	13,337	2,458	75,176	97,855	(22,679)		
Research	19,007	21,802	(2,795)	66,597	97,810	(31,213)		
Site/Prospect Support	10,372	5,500	4,872	6,973	40,400	(33,427)		
Small Business Development Ctr	5,686	7,199	(1,513)	86,355	138,239	(51,884)		
Workforce Development	17,714	18,145	(432)	267,223	204,541	62,682		
Women's Initiative	2,006	11,800	(9,794)	10,863	33,050	(22,187)		
Small Business Awards		-		19,192	25,450	(6,258)		
Total Program Expenses	111,996	120,034	(8,038)	1,069,414	1,213,072	(143,658)		
General & Administrative Expenses	57,775	53,234	4,541	336,927	433,108	(96,181)		
Total Operating Expenses	169,771	173,268	3,497	1,406,341	1,646,180	239,839		
Incentive/Projects	-	207,197	(207,197)	1,407,389	1,657,574	(250,185)		
Broadband	-	10,625	(10,625)	50,575	39,178	11,397		
Small Business Incentive Program	29,555	30,000	(445)	124,217	240,000	(115,783)		
49th Street	-	-	-	-	-	-		
ETLC Support Corp	28,772	-	28,772	63,750	41,000	22,750		
Transportation	-	9,125	(9,125)	61,933	86,334	(24,402)		
Quality of Place	774,979	-	774,979	621,337	2,000,000	(1,378,663)		
Revenue over (under) Expenses	(561,843)	(3,408)	(558,435)	(193,422)	(2,220,199)	2,026,777		



Go Topeka, Inc. Committed/Pending Incentive Offers and Site Expenditures August 31, 2019

	Incentive	Pymts to	Payments	1		Dro	oiected		,	Total	Total Projected
	Orig. Date	12/31/2018	2019	2019	2020	2021	2022	<u>2023</u>	THEREAFTER	Projected	& Paid
Cash:	origi Dato	12/01/2010	<u> </u>	20.0						···ojootoa	<u> </u>
Committed - Performance Based:											
Big Heart Pet 2015	2015	73,595	-	93,165	-	-	-	-	-	93,165	166,760
FHLB	2015	379,240	684,775	20,400	20,400	20,400	2,800	-	-	64,000	1,128,015
Futamura USA	2016	-	16,400	150,000	28,000	28,000	-	-	-	206,000	222,400
Hills	2019	-	-	-	168,400	8,400	8,400	8,400	2,400	196,000	196,000
Industrial Maintenance	2017	-	-	36,000	36,000	36,000	36,000	36,000	-	180,000	180,000
Mars	2019	-	-	66,000	-	-	-	-	-	66,000	66,000
Mars Caramel	2017	-	146,759	113,241	-	-	-	-	-	113,241	260,000
Mars Twix	2017	-	100,190	-	-	-	-	-	-	-	100,190
Premier Advisory Group	2017	-	5,000	-	45,000	45,000	45,000	45,000	40,000	220,000	225,000
Reser's	2016	-	254,264	80,000	149,000	80,000	80,000	16,000	-	405,000	659,264
se2	2016	198,000	200,000	200,000	200,000	200,000	200,000	2,000	-	802,000	1,200,000
Yantra	2014	2,200	-	12,400	10,000	10,000	10,000	10,000	10,000	62,400	64,600
Total Committed - Performance Based	-	653,035	1,407,389	771,206	656,800	427,800	382,200	117,400	52,400	2,407,806	4,468,230
Expected:											
49th Street Project	2017	138,600	_	1,468,900	_	_	_	_	_	1,468,900	1,607,500
East Topeka Learning Center	2017	4,626,189	63,750	514,250	_	_	_	_	_	514,250	5,204,189
Broadband	2017	124,980	50,575	(11,397)	_	_	_	_	_	(11,397)	164,158
Transportation	2017	75,146	61,933	76,568	_	_	_	_	_	76,568	213,646
Quality of Place	2018	-	621,337	1,378,663	_	_	_	_	_	1,378,663	2,000,000
Small Business Incentive Program	2016	695,975	124,217	235,783	_	_	_	_	_	235,783	1,055,975
Entrereneur 712i	2018	100,000	75,000	25,000	_	_	_	_	_	25,000	200,000
Total Expected		5,760,890	996,812	3,687,767	-	-	-	-	-	3,687,767	10,445,468
Total Committed and Expected			2,404,200	4,458,973	656,800	427,800	382,200	117,400	52,400	6,095,573	14,913,698
Under Consideration:											
Pending Cash Incentives			_	72,800	394,600	160,600	160,600	-	1,829,200	2,617,800	2,617,800
Total Under Consideration			-	72,800	394,600	160,600	160,600	-	1,829,200	2,617,800	2,617,800
Total before EMBD			2,404,200	4,531,773	1,051,400	588,400	542,800	117,400	1,881,600	8,713,373	17,531,498
EMBD Carryover										1,163,451	1,163,451
KF Park and Fire House Fund										953,192	953,192
Total									•	10,830,016	19,648,141

GROWTH ORGANIZATION OF TOPEKA / SHAWNEE COUNTY, INC. (PUBLIC)

Financial Statements

September 30, 2019

GO TOPEKA, INC STATEMENT OF ASSETS, LIABILITIES & CHANGES IN FUNDS - PUBLIC MODIFIED CASH BASIS FROM 01/01/2019 TO 09/30/2019

	2019
ASSETS	
Current Assets	
Cash - Public	8,374,030
Cash - ETLC	3,568,273
Investments - Public	6,095,828
Due (to) from affiliates	(41,938)
Total Current Assets	17,996,193
Fixed Assets	
Furniture & Fixtures	42,308
Vehicle/Machines/Equipment	6,020
Total Fixed Assets	48,327
Less Accum Depr/Amort	(5,874)
Book Value Fixed Assets	42,453
Other Assets	
Land Held for Dev-Central	1,719,558
Land Held for Dev-Kanza Fire	5,226,216
Land ETLC	161,690
Building ETLC	3,763,284
Total Other Assets	10,870,748
Total Assets	28,909,394
LIABILITIES & FUND BALANCE	
Current Liabilities	
KF Park & Fire House Fund	953,192
EMBD Carryover	1,163,451
Total Current Liabilities	2,116,643
Long-Term Liabilities	
ETLC Debt	6,166,881
Net Long-Term Debt	6,166,881
Total Liabilities	8,283,525
Fund Balances	
Opening Fund Balance	21,381,134
Excess-Current Year	(755,265)
Total Fund Balance	20,625,870
Total Liabilities & Fund Balance	28,909,394

GO TOPEKA, INC STATEMENT OF INCOME AND EXPENSE - PUBLIC MODIFIED CASH BASIS FROM 01/01/2019 TO 09/30/2019

		Current Period		Year to Date				
	<u>Actual</u>	<u>Budget</u>	Over/(Under)	<u>Actual</u>	<u>Budget</u>	Over/(Under)		
Revenue								
Sales Tax	416,667	416,667	(0)	3,750,000	3,750,003	(3)		
Net Investment Income (Fees)	16,345	-	16,345	76,765	-	76,765		
Investment MV Change	(1,359)	5,000	(6,359)	42,998	45,000	(2,002)		
Other Revenue	9,582	29,840	(20,258)	113,590	146,571	(32,981)		
Total Revenues	441,234	451,507	(10,273)	3,983,353	3,941,574	41,779		
Expenses								
Program Expenses								
Government Relations	-	1,500	(1,500)	28,000	14,000	14,000		
Entrepreneurial & Minority Bus Dev	19,364	28,925	(9,560)	286,347	328,825	(42,478)		
New Business Attraction	22,053	18,876	3,177	264,105	282,204	(18,099)		
Business Retention	15,794	26,207	(10,413)	90,970	124,062	(33,092)		
Research	19,007	7,852	11,156	85,604	105,661	(20,057)		
Site/Prospect Support	10,372	5,500	4,872	17,345	45,900	(28,555)		
Small Business Development Ctr	5,686	32,199	(26,513)	92,041	170,438	(78,397)		
Workforce Development	17,714	119,945	(102,232)	284,937	324,486	(39,549)		
Women's Initiative	2,006	-	2,006	12,869	33,050	(20,181)		
Small Business Awards		-		19,192	25,450	(6,258)		
Total Program Expenses	111,996	241,004	(129,008)	1,181,411	1,454,076	(272,666)		
General & Administrative Expenses	57,775	47,510	10,265	394,702	480,618	(85,916)		
Total Operating Expenses	169,771	288,514	118,743	1,576,112	1,934,694	358,582		
Incentive/Projects	-	207,197	(207,197)	1,407,389	1,864,771	(457,382)		
Broadband	-	-	-	50,575	39,178	11,397		
Small Business Incentive Program	29,555	30,000	(445)	153,772	270,000	(116,228)		
49th Street	-	1,468,900	(1,468,900)	-	1,468,900	(1,468,900)		
ETLC Support Corp	28,772	518,500	(489,728)	92,522	559,500	(466,978)		
Transportation	-	9,125	(9,125)	61,933	95,459	(33,527)		
Quality of Place	774,979	-	774,979	1,396,316	2,000,000	(603,684)		
Revenue over (under) Expenses	(561,843)	(2,070,729)	1,508,886	(755,265)	(4,290,928)	3,535,663		



Go Topeka, Inc. Committed/Pending Incentive Offers and Site Expenditures September 30, 2019

	lmaamtiira	Dumto to	Dovernanta			Due	la ata d		,	Total	Total Projected
	Incentive Orig. Date	Pymts to 12/31/2018	Payments 2019	2019	2020	2021	ected 2022	2023	THEREAFTER	Projected	& Paid
Cash:	Orig. Date	12/01/2010	2010	2010	<u> </u>	<u> 202 i</u>	<u> LVLL</u>	2020	THEREAL TER	<u>1 10 00t0u</u>	<u>a r ala</u>
Committed - Performance Based:											
Big Heart Pet 2015	2015	73,595	-	93,165	-	-	-	-	-	93,165	166,760
FHLB	2015	379,240	684,775	20,400	20,400	20,400	2,800	-	-	64,000	1,128,015
Futamura USA	2016	-	16,400	150,000	28,000	28,000	-	-	-	206,000	222,400
Hills	2019	-	-	-	168,400	8,400	8,400	8,400	2,400	196,000	196,000
Industrial Maintenance	2017	-	-	36,000	36,000	36,000	36,000	36,000	-	180,000	180,000
Mars	2019	-	-	-	66,000	-	-	-	-	66,000	66,000
Mars Caramel	2017	-	146,759	-	113,241	-	-	-	-	113,241	260,000
Mars Twix	2017	-	100,190	-	-	-	-	-	-	-	100,190
Premier Advisory Group	2017	-	5,000	-	45,000	45,000	45,000	45,000	40,000	220,000	225,000
Reser's	2016	-	254,264	80,000	149,000	80,000	80,000	16,000	-	405,000	659,264
se2	2016	198,000	200,000	200,000	200,000	200,000	200,000	2,000	-	802,000	1,200,000
Yantra	2014	2,200	-	12,400	10,000	10,000	10,000	10,000	10,000	62,400	64,600
Total Committed - Performance Based	• •	653,035	1,407,389	591,965	836,041	427,800	382,200	117,400	52,400	2,407,806	4,468,230
Evnested											
Expected:	2017	120 600		1 460 000						1.468.900	1,607,500
49th Street Project East Topeka Learning Center	2017	138,600 4,626,189	- 592,866	1,468,900 (14,866)	-	-	-	-	-	(14,866)	5,204,189
Broadband	2017	124,980	50,575	(14,866)	-	-	-	-	-	(14,800)	164,158
Transportation	2017	75,146	80,887	57,613	-	-	-	-	-	57,613	213,646
Quality of Place	2017	73,140	1,396,316	603,684	_	-	-	_	_	603,684	2,000,000
Small Business Incentive Program	2016	695,975	169,469	190,531	_	_	_	_	_	190,531	1,055,975
Entrereneur 712i	2018	100,000	75,000	25,000	_	_	_	_	_	25,000	200,000
Total Expected	2010	5,760,890	2,365,112	2,319,466	_	_		_		2,319,466	10,445,468
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Total Committed and Expected			3,772,501	2,911,431	836,041	427,800	382,200	117,400	52,400	4,727,272	14,913,698
Under Consideration:											
Pending Cash Incentives			-	72,800	394,600	160,600	160,600	-	1,829,200	2,617,800	2,617,800
Total Under Consideration			-	72,800	394,600	160,600	160,600	-	1,829,200	2,617,800	2,617,800
Total before EMBD			3,772,501	2,984,231	1,230,641	588,400	542,800	117,400	1,881,600	7,345,072	17,531,498
EMBD Carryover										1,163,451	1,163,451
KF Park and Fire House Fund									·	953,192	953,192
Total									;	9,461,715	19,648,141