

INCENTIVE AGREEMENT

This Incentive Agreement is effective July 14, 2022, and is entered into between the following parties:

GO TOPEKA: GROWTH ORGANIZATION OF TOPEKA/SHAWNEE COUNTY, INC.

719 S. Kansas Ave., Suite 100
Topeka, KS 66603
Phone: (785) 234-2644
Fax: (785) 234-8656
Contact Person/Title: Molly Howey, President, GO Topeka

TORGESON ELECTRIC COMPANY
3545 sw 6th Ave
Topeka, KS 66606
785-233-2213

WHEREAS, TORGESON ELECTRIC COMPANY is a corporation that is in good standing and qualified to do business under the laws of the state of Kansas; and

WHEREAS, TORGESON ELECTRIC COMPANY is contemplating investing approximately Seven Million Dollars (\$7,000,000.00) to modernize its real property in Shawnee County, Kansas; and

WHEREAS, TORGESON ELECTRIC COMPANY intends to expand its operations and, in the process, create forty-four (44) full time jobs over the next approximately five (5) years; and

WHEREAS, GO TOPEKA desires to assist and promote TORGESON ELECTRIC COMPANY by offering up to Two Hundred Sixty-Eight Thousand Dollars (\$268,000.00) in employment, capital investment and training incentives; and

WHEREAS, TORGESON ELECTRIC COMPANY acting in reliance upon the incentives set forth in this Agreement, has decided to maintain and expand its operations in Shawnee County, Kansas; and

WHEREAS, the parties wish to memorialize their understanding regarding the details of the incentive package through this legally enforceable contract.

WITNESSETH:

NOW, THEREFORE, in consideration of such mutual benefits and the mutual covenants and agreements expressed herein, the parties covenant and agree as follows:

1. **Local Employment Incentive.** GO TOPEKA agrees to provide to TORGESON ELECTRIC COMPANY an employment incentive of up to One Hundred Seventy-Six Thousand Dollars (\$176,000.00) (the “Employment Incentive”) for new Full Time Employment Positions created by TORGESON ELECTRIC COMPANY over five (5) years, subject to the limitations and requirements outlined herein. The eligibility for Employment Incentive for a new Full Time Employment Position is based on the annual employee compensation as follows:

<u>Annual Compensation</u>	<u>Total Employment Incentive</u>	<u>Per Year</u>
• \$40,000 or more	\$4,000	\$800

A Full Time Employment Position receiving compensation of less than \$40,000.00 annually is not eligible for an Employment Incentive.

As used in this agreement, a “Full Time Employment Position” is an employee position that includes approximately 2080 paid hours of service in Shawnee County, Kansas, during each calendar year. For purposes of determining eligibility for an Employment Incentive, compensation includes salary, bonuses or other cash incentives paid by TORGESON ELECTRIC COMPANY to a full time employee in a calendar year, but does not include benefits. Each position shall be eligible to receive health insurance benefits, at least part of the premiums of which are paid by TORGESON ELECTRIC COMPANY, and paid time off. Nothing herein shall require that a Full Time Employment Position be held by the same person, nor shall this Agreement preclude TORGESON ELECTRIC COMPANY from changing the title, purpose or utility of a position (as long as it meets the other requirements identified herein, including compensation). Each Full Time Employment Position must be one in which TORGESON ELECTRIC COMPANY withholds and pays all federal, state and local employment taxes attributable to the employee. More than one position cannot be aggregated to qualify for an Employment Incentive.

Only new Full Time Employment Positions shall be eligible for the Employment Incentive. A “new” Full Time Employment Position is an otherwise eligible Full Time Employment Position that is in excess of and in addition to the one hundred and seventeen (117) Full Time Employees employed by TORGESON ELECTRIC COMPANY as of May 31, 2022.

To qualify for the Employment Incentive, the Full Time Employment Positions must commence on or after May 31, 2022 and be hired and receiving compensation by December 31, 2027.

A Full Time Employment Position shall not fail to qualify for the Employment Incentive if the position is vacated (voluntarily or otherwise) and TORGESON ELECTRIC COMPANY is undertaking an open and active search and such position is filled within one hundred eighty (180) days after the vacancy during the calendar year. If unfilled for longer than one hundred eighty (180) days during a calendar year, the position will cease to qualify as a Full Time Employment Position and will not be eligible for an Employment Incentive for that year.

Notwithstanding anything to the contrary herein, a maximum Employment Incentive available hereunder shall not exceed One Hundred Seventy-Six Thousand Dollars (\$176,000.00) in the aggregate. Generally, the maximum annual Employment Incentive payment shall be Thirty-Five Thousand Two Hundred Dollars (\$35,200.00); however, if TORGESON ELECTRIC COMPANY is experiencing faster than anticipated growth and the GO TOPEKA budget allows, the yearly Employment Incentive may exceed the noted maximum at the direction of the President of GO TOPEKA.

GO TOPEKA will endeavor to make incentive payments according to the following schedule:

- New Full Time Employment Positions hired between May 31, 2022 and December 31, 2022 will be eligible to receive the first incentive payment installment in 2023;
- New Full Time Employment Positions hired between January 1, 2023 and December 31, 2023 will be eligible to receive the first incentive payment installment in 2024;
- New Full Time Employment Positions hired between January 1, 2024 and December 31, 2024 will be eligible to receive the first incentive payment installment in 2025;
- New Full Time Employment Positions hired between January 1, 2025 and December 31, 2025 will be eligible to receive the first incentive payment installment in 2026;
- New Full Time Employment Positions hired between January 1, 2026 and December 31, 2026 will be eligible to receive the first incentive payment installment in 2027;
- New Full Time Employment Positions hired between January 1, 2027 and December 31, 2027 will be eligible to receive the first incentive payment installment in 2028;

provided, however, that TORGESON ELECTRIC COMPANY must first provide GO TOPEKA with sufficient documentation relating to such employment levels (as required elsewhere herein).

GO TOPEKA shall make all reasonable efforts to complete payment of all incentive payments within sixty (60) days of the receipt of such sufficient documentation relating to employment levels.

The parties recognize there may be some turnover and fluctuations in TORGESON ELECTRIC COMPANY's employment levels. Therefore, subject to the termination provision, a position may qualify for an Employment Incentive in one year after failing to qualify in a prior year.

For purposes of illustration, if TORGESON ELECTRIC COMPANY hires one (1) new Full Time Employment Position between May 31, 2022 and December 31, 2022 and maintains that position through 2024, plus hires two (2) new Full Time Employment Positions throughout the period between January 1, 2023 and December 31, 2023 and the compensation of each of the three (3) positions is at least Forty Thousand Dollars (\$40,000.00) annually, TORGESON ELECTRIC COMPANY would be eligible to receive an Employment Incentive installment in the amount of Two Thousand Four Hundred Dollars (\$2,400.00) (3 x \$800) in 2024 upon receipt and verification of appropriate documentation. The 2024 Employment Incentive installment of Two Thousand Four Hundred Dollars (\$2,400.00) would be for performance in 2023 (i.e. – maintenance of one (1) position and creation of two (2) positions).

2. Employment Incentive Calculation Documentation. When and as reasonably requested by GO TOPEKA, TORGESON ELECTRIC COMPANY shall provide GO TOPEKA with state and federal employment tax returns and/or other information reasonably necessary to establish employment levels in Shawnee County, Kansas, for purposes of calculating Employment Incentives and monitoring TORGESON ELECTRIC COMPANY's performance hereunder. GO TOPEKA is granted the right to audit payroll and human resources records at any time during the term of this Agreement. GO TOPEKA is granted the right to reduce payments made to TORGESON ELECTRIC COMPANY by amounts found to be improper, unauthorized or unsubstantiated. GO TOPEKA shall have sole authority in this regard and shall base its decision upon information submitted, including absence of documents to substantiate expenditure.

3. Employee Training Incentive. TORGESON ELECTRIC COMPANY may earn an Employee Training Incentive in an amount not to exceed Forty-Four Thousand Dollars (\$44,000.00) (the "Employee Training Incentive").

For the Employee Training Incentive, GO Topeka shall reimburse TORGESON ELECTRIC COMPANY for verifiable training costs including, but not limited to, tuition, registration fees, computer software for in-house training and other direct training costs incurred from May 31, 2022 to December 31, 2027 in accordance with the following provisions. TORGESON ELECTRIC COMPANY shall be eligible for One Thousand Dollars (\$1,000.00) in Employee Training Incentive for each net new Full Time Employment Position (as defined in Section 1 "Local Employment Incentive"), up to forty-four (44), created by TORGESON ELECTRIC COMPANY. Thus, for TORGESON ELECTRIC COMPANY to receive all Forty-Four Thousand Dollars (\$44,000.00) in Employee Training Incentive the company's full time employment would need to increase to at least one hundred and sixty one (161).

An Employee Training Incentive payment may be made to TORGESON ELECTRIC COMPANY starting in 2023 for training costs incurred by any full time employee (new or existing) at TORGESON ELECTRIC COMPANY in 2022 upon proof of approved training expenses in the form of paid invoices, or other verifiable records confirming payment for approved training expenses. The amount of Full Time Employee Training Incentive available in 2023 will be based on net new Full Time Employment Positions created by TORGESON ELECTRIC COMPANY in 2022. For example, if TORGESON ELECTRIC COMPANY created ten (10) net new Full Time Employment Positions in 2022, increasing the company's full time employee count to one hundred and twenty-seven (127) TORGESON ELECTRIC COMPANY could receive a reimbursement of up to Ten Thousand Dollars (\$10,000.00) in 2023 for expenses incurred to train any existing or new full time employee. Payment for training expenses incurred shall be available on a yearly basis thereafter through 2028 based on the previous year's net new job creation and verifiable training costs. GO TOPEKA shall not reimburse TORGESON ELECTRIC COMPANY for wages paid to an employee while they are in training or incidental costs associated with training such as travel expenses, meals, and lodging.

4. Real Estate Investment Incentive. For each Five Hundred Thousand Dollars (\$500,000.00) in expenditure made by TORGESON ELECTRIC COMPANY between May 31, 2022 and December 31, 2027 for the improvement of its real property located at 3545 SW 6th Ave, Topeka in Shawnee County, Kansas GO TOPEKA shall pay an incentive to TORGESON ELECTRIC COMPANY of Four Thousand Dollars (\$4,000.00) (The "Real Estate Investment Incentive"). The aggregate of said real estate investment incentive payments shall not exceed

Fifty-Six Thousand Dollars (\$56,000.00). TORGESON ELECTRIC COMPANY's investment in its real property in Shawnee County is expected to be Seven Million Dollars (\$7,000,000.00). The Real Estate Incentive payments shall be made to TORGESON ELECTRIC COMPANY upon GO TOPEKA's receipt of documentary evidence showing the investment and improvement (construction/remodel) in the real property.

5. **Use of Funds.** The funds received by TORGESON ELECTRIC COMPANY pursuant hereto shall be used for the purpose of purchasing and improving real estate and equipment in Shawnee County, Kansas and for the employment and training of persons to be employed in Shawnee County, Kansas.

6. **Notices.** Any notices required or permitted to be given pursuant to this Agreement may be delivered in person or mailed, certified mail, return receipt requested, to the addresses identified above.

7. **Miscellaneous.** The following miscellaneous provisions shall apply to this Agreement:

a. TORGESON ELECTRIC COMPANY agrees to make every reasonable effort to use, if qualified, Shawnee County residents to fill the new Full Time Employment Positions in Shawnee County, Kansas.

b. TORGESON ELECTRIC COMPANY shall provide prompt advance notice to GO TOPEKA of any material change in TORGESON ELECTRIC COMPANY's ownership, control or management, including issues of insolvency or bankruptcy, or other material changes that could reasonably result in a default by TORGESON ELECTRIC COMPANY under any agreement to which it is a party related to the matters set forth herein, or a change in the Full Time Employment Positions maintained in Shawnee County, Kansas.

c. TORGESON ELECTRIC COMPANY agrees to participate in a public event with GO TOPEKA in Shawnee County, Kansas, celebrating the employment expansion contemplated by this Agreement. Such event would include general recognition of JEDO's and GO TOPEKA's involvement in the project.

d. This writing contains the entire agreement reached between the parties hereto with respect to the subject matter hereof, and may be amended only in writing, duly executed by all parties concerned.

e. This Agreement shall be interpreted under the laws of the State of Kansas, with venue being solely in the state District Court of Shawnee County, Kansas. In the event any provision is found to be unenforceable or unconstitutional, all other provisions shall remain in full force and effect.

f. Time is of the essence of this Agreement.

g. By signing this Agreement, the parties affirm that they have the authority of their respective corporations to enter into this Agreement and bind their respective entities.

h. This Agreement shall bind and inure to the benefit of the parties to this Agreement, their heirs, legal representatives, assignees, transferors and successors.

i. No failure by a party to insist on prompt performance by the other party of its obligations hereunder shall constitute a waiver of rights under the Agreement. Similarly, the waiver by a party of any breach of any provision of this Agreement shall not operate or be construed as a waiver of any subsequent breach of that same or any other provision.

j. This Agreement may be executed in counterparts, each counterpart shall be deemed an original, and, when taken together with other signed counterparts, shall constitute one agreement, which shall be binding upon and effective as to all parties.

k. The parties acknowledge and agree that TORGESON ELECTRIC COMPANY shall not assign, transfer, hypothecate or otherwise encumber this Agreement and its rights hereunder, without the prior written approval of GO TOPEKA.

l. Sarbanes-Oxley and similar legislation may have application to, or affect the accounting for, this Agreement by TORGESON ELECTRIC COMPANY.

m. GO TOPEKA makes no representation as to the taxability or tax effect of this Agreement and the incentive payments hereunder.

n. GO TOPEKA's obligations hereunder are contingent upon approval hereof by the Joint Economic Development Organization ("JEDO") and the continued funding of GO TOPEKA at adequate levels through a portion of the Shawnee County retailer's sales tax and/or by JEDO. GO TOPEKA may unilaterally reduce or eliminate any payments hereunder in the event that sufficient funds are not available (taking into account GO TOPEKA's other obligations). GO TOPEKA will endeavor to give TORGESON ELECTRIC COMPANY advance notice of any reduction of funds when practical. TORGESON ELECTRIC COMPANY agrees and understands that if there are not sufficient funds appropriated or available to GO

TOPEKA to continue to make any payments hereunder (taking into account GO TOPEKA's other obligations), GO TOPEKA may terminate this Agreement with written notice of termination to TORGESON ELECTRIC COMPANY. The reduction or elimination of any payments, and/or termination of this Agreement pursuant to this paragraph, shall not cause any penalty or damages to be charged to GO TOPEKA and TORGESON ELECTRIC COMPANY waives and releases any rights, causes of action or claims it may have should such insufficiency of funds occur.

o. In carrying out the terms and provisions of this agreement, TORGESON ELECTRIC COMPANY shall not unlawfully discriminate against any employee, applicant for employment, recipient of service or applicant to receive or provide services because of race, color, religion, sex, age, disability, national origin or any other status protected by applicable federal or state law or local ordinance.

p. TORGESON ELECTRIC COMPANY agrees to make a good faith effort to provide relocating information to existing employees, and/or new employees with information/relocation materials regarding Topeka and Shawnee County, that support and promote residency within the Topeka/Shawnee County limits. Annual reporting of these efforts shall be provided to GO TOPEKA during the incentivized period defined in this Agreement.

q. Every duty, right, or obligation contained in this Agreement imposes an obligation of good faith in its performance or enforcement. For the purposes of the Agreement, "good faith" dealing means honesty in fact in the conduct or the transaction concerned.

r. Nothing herein contained shall be construed or held to make any party a partner, joint venture or associate of another party in the conduct of its business, nor shall either party be deemed the agent of the other, it being expressly understood and agreed that the relationship between the Parties hereto is and shall at all times remain contractual as provided by the terms and conditions of this Agreement.

s. The parties agree to execute and deliver such other documents, agreements or instruments as may be necessary or convenient to effect the purposes of this Agreement and to comply with any of the terms hereof.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the date and year first above written.

“TORGESON ELECTRIC COMPANY”

By:  _____

Print Name: ERIK DUNCAN

Title: CFO

“GO TOPEKA”

GROWTH ORGANIZATION OF TOPEKA/SHAWNEE COUNTY, INC.

By:  _____

Print Name: Molly Howey

Title: President, GO Topeka

